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DATE: October 8, 2008  
TO: Honorable Mayor and City Councilmembers  
FROM: Fire Department  
SUBJECT: **APPROVAL OF A PURCHASE ORDER FOR TWO 1500-GALLON-PER-MINUTE TRIPLE COMBINATION FIRE PUMPERS**

**SYNOPSIS**

Staff recommends that the City Council approve a purchase order in an amount not to exceed \$1,243,120 to Pierce Manufacturing, Inc., of Ontario for the purchase of two 1500-gallon-per-minute triple combination fire pumpers to be used by the Fire Department, and authorize the Financial Services Director, or designee, to execute the purchase order.

**BACKGROUND**

The new pumpers will be replacements to the Fleet inventory. Equipment number F48 with 125,341 miles and in service for 226 months and Equipment number F51 with 136,975 miles and in service for 208 months, will be retired. The recommended useful life for pumpers is 204 months and both F48 and F51 have exceeded this. Any useful extrication equipment, tools, radios and Mobile Computer Terminals (MCTs) that can be salvaged will be stripped from the old units and placed in the new pumpers. This may reduce the cost of equipping the new units. The replacement of the pumpers will enhance the City's response capability as well as provide for better fire response.

**ANALYSIS**

The City's purchasing procedures allow for the use of other government agency bids as a basis for vehicle and supply purchases. By attaching to the North County Fire Protection District purchase order, the Oceanside Fire Department is able to realize significant savings while still remaining in compliance with guidelines set forth by the Financial Services Department's purchasing procedures.

**FISCAL IMPACT**

This purchase order for Pierce Manufacturing, Inc., of Ontario will be for an amount not to exceed \$1,243,120. This amount includes: the pay upon award discount price of \$518,385 per pumper for a total \$1,036,770 if the order is placed before October 10, 2008, \$80,350 in sales taxes and if stripped tools and equipment are not salvageable,

approximately \$126,000 for radios, extrication equipment and MCTs to be built into the new units. There are sufficient funds in account 581.837831.5704 to cover this cost.

**COMMISSION OR COMMITTEE REPORT**

Does not apply.

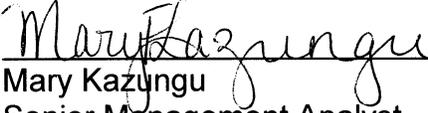
**CITY ATTORNEY'S ANALYSIS**

The standard purchase order form has been reviewed by the City Attorney and approved as to form. Purchases should comply with Chapter 28A of the City Code.

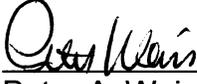
**RECOMMENDATION**

Staff recommends that the City Council approve a purchase order in an amount not to exceed \$1,243,120 to Pierce Manufacturing, Inc., of Ontario for the purchase of two 1500-gallon-per-minute triple combination fire pumpers to be used by the Fire Department; and authorize the Financial Services Director, or designee, to execute the purchase order.

PREPARED BY:

  
\_\_\_\_\_  
Mary Kazungu  
Senior Management Analyst

SUBMITTED BY:

  
\_\_\_\_\_  
Peter A. Weiss  
City Manager

REVIEWED BY:

Michelle Skaggs Lawrence, Deputy City Manager

Terry Garrison, Fire Chief

Joe Arranaga, Deputy Director Public Works

Teri Ferro, Financial Services Director

  
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September 10, 2008

Oceanside fire Department  
300 North Coast Highway  
Oceanside, CA 92054



Proposal for Furnishing Fire Apparatus

The undersigned is prepared to manufacture for you, upon an order being placed by you, for final acceptance by Pierce Manufacturing, Inc. at its corporate office in Appleton, Wisconsin, the apparatus and equipment herein name for the following prices.

Purchase Order for 1500 gpm Triple Combination Pumper for North County Fire Protection District dated 10/31/07	\$ 513,861.00
2008 model year price increase of 3%	\$ 15,415.83
Subtotal after model year increase	\$ 529,276.83
Additions for Oceanside changes	\$ 10,161.17
City of Oceanside price after changes per specification	\$ 539,437.00
Discount for paying upon award of purchase order (100% Prepay)	\$ - 21,052.00
Contract amount less tax	\$ 518,385.00
Price increase for 2009 model year change if not ordered prior to Oct 10, 2008	\$ 20,000.00
Total Price	<b><u>\$ 538,385.00</u></b>

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war or international conflict, failures to obtain chassis, materials, or other causes beyond our control not preventing, within about **8 to 9 months** after receipt of this order and the acceptance thereof at our office at Appleton, Wisconsin, and to be delivered to at Oceanside, California.

The specifications herein contained shall form a part of the final contract, and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company or the order to purchase, and provided such alternations do not materially affect the cost of the construction of the apparatus.

The proposal for the fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of initial purchase, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of initial purchase, except where modified by customer requirements. Any increased costs incurred by the first party because of future changes in or additions to said DOT or NFPA standards will be passed along to the customers as an addition to the price set forth above.

Unless accepted within sixty (60) days from date, the right is reserved to withdraw this proposition.

PIERCE MANUFACTURING, INC.

By: \_\_\_\_\_  
Sales Representative  
Timothy J. Olley

**NORTH COUNTY FIRE PROTECTION DISTRICT**

**SAN DIEGO COUNTY**

315 East Ivy Street  
Fallbrook, California 92028

Area Code ~~619-723-2008~~ 760-723-2008  
FAX ~~619-723-2008~~ 760-723-2011

No 1489

Your Invoice must  
show this order number

**Purchase Order**

TO Pierce Manufacturing, Inc. 10/31/07 DATE ISSUED

DATE WANTED

PLEASE ENTER OUR ORDER FOR THE FOLLOWING GOODS

TO BE DELIVERED TO North County Fire Protection District

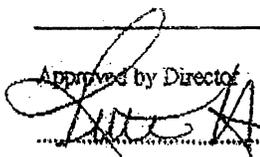
315 E Ivy Street Fallbrook, CA 92028

VIA \_\_\_\_\_ TERMS \_\_\_\_\_

200-5500-45

CHARGE TO \_\_\_\_\_

QUANTITY AND UNIT	DESCRIPTION	UNIT PRICE	TOTAL AMOUNT
1	Pierce 1500 GPM Triple Ultimate Combination Pumper on a Pierce Custom Arrow XT Chassis in accordance with NCFPD's specifications		513,861.00
	Less discount if ordered prior to Nov 1, 2007 (extension granted due to Rice Canyon Fire)		(15,000.00)
	Subtotal:		498,861.00
	Less prepayment discount:		(19,918.00)
	TOTAL:		478,941.00
	Sales Tax		37,117.93
	GRAND TOTAL:		516,058.93

Approved by Director  


Authorized by   
Chief Executive Officer