

*STAFF REPORT**CITY OF OCEANSIDE*

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DATE: March 16, 2011

TO: Honorable Mayor and City Councilmembers

FROM: Public Works Department

SUBJECT: **APPROVAL OF PURCHASE ORDERS FOR 27 NEW CROWN VICTORIA POLICE VEHICLES AND ONE NEW BEACH CLEANER; AND APPROVAL OF BUDGET TRANSFERS TO FUND THE PURCHASES.**

**SYNOPSIS**

Staff recommends that the City Council approve two purchase orders: in an amount not to exceed \$709,368 to Downtown Ford of Sacramento for 27 new police vehicles; and in an amount not to exceed \$89,100 to Cherrington Enterprises of Jamestown, North Dakota for one new beach cleaner; and authorize the Financial Services Director, or designee, to execute the purchase orders.

**BACKGROUND**

Each budget cycle vehicles that will meet their planned service life in years and/or miles during that budget cycle are planned for replacement. Prior to purchasing a replacement, Fleet and the department using the vehicle(s) determine if the vehicle type is still needed, if so, is there a cheaper alternative, if not, what type of vehicle is required and finally, does the vehicle still have any useful life.

After careful review, it was determined that all the vehicles listed on Exhibit A have reached the end of their service life due to age, mileage and lifetime maintenance cost.

**ANALYSIS**

The Ford Motor Company is discontinuing the Crown Victoria product line and will be introducing a new Taurus-based Police Interceptor in 2012. Ordering of the new Interceptor will not be allowed until late 2011, which will put delivery of the new units sometime around mid-2012. Orders for the final production of Crown Victoria must be placed no later than March 1, 2011. It would be in the best interest of the city to order police replacements for 2012 now and avoid overextending the life span on the 15 due for replacement in 2011. This will also allow the City to avoid buying the first generation of the new Interceptor which will give Ford time to resolve any operational issues that may be discovered during the first full year of frontline use from other departments nationwide.

Public Works is replacing HAR15, a 2004 Cherrington 5000 beach cleaner with 1537 hours due to excessive maintenance cost and corrosion.

Existing bids, sole source or federal/state/city contract bid lists are being used for vehicle purchases and the purchases meet the requirements of City Code chapter 28 A.

Exhibit A lists the vehicles to be replaced this fiscal year, vendor cost, in-house cost to build the vehicle and total vehicle cost. Exhibit B shows vehicle funding source for all vehicles being purchased.

**FISCAL IMPACT**

The estimated cost of each Police vehicle includes the purchase price of \$26,273 and the estimated in-house build cost of \$19,747 which includes labor for upfitting, computers, radios and all parts, for a total per-vehicle cost of \$46,059. Police Department fully funded the replacement cost of the old vehicles during their life span and sufficient money is in the Fleet Replacement Fund Number 620609831-5705 to fund the total vehicle replacement cost of \$1,242,537.

The Cherrington 5000 beach cleaner has paid enough to fund its replacement, which will be paid for out of the Fleet Replacement Fund 620609831-5705.

**COMMISSION OR COMMITTEE REPORT**

Does not apply.

**CITY ATTORNEY'S ANALYSIS**

Purchases should be made according to the procedures set forth in chapter 28A of the city code.

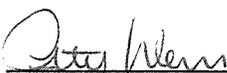
**RECOMMENDATION**

Staff recommends that the City Council approve two purchase orders: in an amount not to exceed \$709,368 to Downtown Ford of Sacramento for 27 new police vehicles; and in an amount not to exceed \$89,100 to Cherrington Enterprises of Jamestown, North Dakota for one new beach cleaner; and authorize the Financial Services Director, or designee, to execute the purchase orders.

PREPARED BY:

  
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Jeffery Hart  
Fleet Supervisor

SUBMITTED BY:

  
\_\_\_\_\_  
Peter A. Weiss  
City Manager

REVIEWED BY:

Michelle Skaggs Lawrence, Deputy City Manager

Don Hadley, Deputy City Manager

Frank McCoy, Police Chief

Joseph Arranaga, Deputy Public Works Director

Gary Gurley, General Services Manager

Teri Ferro, Financial Services Director

Handwritten signatures and initials on the right side of the page, corresponding to the list of reviewers. From top to bottom: a signature with 'MSL' above it; a signature with 'SM' below it; a signature with 'Gur' and 'FOR' to its right; a signature with 'Gur' below it; and a signature with 'F' below it.

- Exhibit A      Vehicles Purchases
- Exhibit B      Funding For Vehicle Purchases

**EXHIBIT A  
VEHICLE PURCHASES**

		VEHICLE TO BE REPLACED.		VENDOR (PO Needed)			
VEHICLE TO BE PURCHASED	VEH #	YEAR	MILEAGE	DOWNTOWN FORD	CHERRINGTON ENTERPRISES	IN HOUSE BUILD	TOTAL COST
Beach Cleaner	HAR15	2004	1,537		\$81,900	\$1,000	\$82,900
<b>Total Beach Maintenance Vehicles</b>					\$81,900	\$1,000	\$82,900
Ford Crown Victoria (27) See Below				\$709,368		\$533,169	\$1,242,537
<b>Total Police Vehicles</b>				\$709,368		\$533,169	\$1,242,537
Vehicles to be Replaced will be determined based on mileage and maintenance upon arrival of new vehicles 12 Police vehicles will be replaced in FY 10-11 and the other 15 will be ordered now due to the manufacturer discontinuing the product line and fleet will replace them when they are delivered around Aug -Oct of 2011							
<b>Total All Vehicles</b>				\$709,368	\$81,900	\$534,169	\$1,325,437

**EXHIBIT A - CONTINUED**  
**POLICE VEHICLES TO BE REPLACED**  
**POLICE VEHICLES TO BE REPLACED**

Vehicle Number		Age in years	Mileage	Maint Costs LTD
FY 10-11	PD660	4.8	105,810	\$65,667
FY 10-11	PD670	4.8	81,392	\$50,930
FY 10-11	PD671	4.8	91,137	\$47,645
FY 10-11	PD778	4.4	111,509	\$70,185
FY 10-11	PD779	4.4	104,736	\$63,858
FY 10-11	PD780	4.4	102,620	\$66,978
FY 10-11	PD781	4.4	95,668	\$57,959
FY 10-11	PD782	4.4	47,186	\$24,427
FY 10-11	PD783	4.4	89,207	\$45,584
FY 10-11	PD784	4.4	79,956	\$39,412
FY 10-11	PD785	4.4	81,402	\$38,181
FY 10-11	PD786	4.4	78,427	\$47,603
FY11-12	PD661	5.7	111,054	\$59,434
FY11-12	PD717	4.4	102,811	\$62,166
FY11-12	PD718	4.4	103,714	\$54,817
FY11-12	PD719	4.4	32,600	\$13,929
FY11-12	PD720	4.4	60,128	\$25,915
FY11-12	PD787	4.4	93,431	\$46,830
FY11-12	PD788	4.4	96,594	\$50,239
FY11-12	PD789	4.4	99,789	\$52,510
FY11-12	PD793	4.4	81,333	\$48,516
FY11-12	PD794	4.4	84,564	\$44,567
FY11-12	PD795	4.4	92,954	\$58,014
FY11-12	PD796	4.4	85,841	\$55,896
FY11-12	PD797	4.4	77,937	\$44,284
FY11-12	PD798	4.4	58,784	\$33,400
FY11-12	PD799	4.4	52,894	\$28,668

Age and mileage figures above are projected figures at the time they are to be replaced.

**EXHIBIT B**  
**FUNDING FOR VEHICLE PURCHASES**

	Replacement Funds Available	Fleet Replacement Fund 620609831-5705	Total
1 - Beach Maintenance	\$105,928	\$105,928	\$105,928
27 - Police Vehicles	\$1,155,222	\$1,155,222	\$1,155,222
<b>Total</b>	<b>\$1,261,150</b>	<b>\$1,261,150</b>	<b>\$1,261,150</b>