



DATE: April 15, 2009

TO: Honorable Mayor and City Councilmembers

FROM: Public Works Department

SUBJECT: **APPROVAL OF A PURCHASE ORDER FOR FOUR 2009 VEHICLES TO REPLACE FOUR EXISTING FIRE DEPARTMENT VEHICLES THAT HAVE REACHED OR EXCEEDED THEIR SERVICE LIFE**

SYNOPSIS

Staff recommends that the City Council approve a purchase order in an amount not to exceed \$95,330 to Downtown Ford of Sacramento for four new Fire Department staff vehicles and authorize the Financial Services Director, or designee, to execute the purchase order and make the necessary adjustments to the FY 09/10 Replacement and Maintenance and Operation rates.

BACKGROUND

Due to excess miles and increased maintenance cost Fleet and the Fire Department determined these vehicles had reached the end of their useful service life. While the Crown Victoria and the three Ford Explorers filled a need, it was determined they could be replaced by cheaper, more fuel-efficient 4-cylinder Ford Escapes and flex-fuel F-150s without impacting service requirements.

ANALYSIS

Bids for the vehicles were extracted from the yearly State, county and municipal city contract bid lists. These are specialty vehicles and Staff believes the bid price that vendors offered through the State, county and municipal city contract bid lists is fair and reasonable and it is unlikely that additional Request for Proposals would result in lower vehicle cost.

In addition to the vehicle cost, Fleet must outfit each vehicle with Fire Department-specific equipment, additional in-house build cost of approximately \$10,000 per vehicle.

Exhibit A lists the vehicles to be replaced, vendor cost, in-house cost to build the vehicle and total vehicle cost. Exhibit B identifies the funding sources for the purchase and build costs.

FISCAL IMPACT

The estimated total purchase price of the four vehicles is \$95,327 and the estimated in-house build cost is \$41,506 for a total cost of \$136,833. The replacement funds collected during the life span of the old vehicles is \$111,798.

Fleet Replacement Fund Number 831.416220.5704 will fund the total vehicle purchase cost of \$95,330 and \$16,471 of the in-house build cost. The Fire Department has identified their 101.384530.5215 account as the source of funds needed to supplement the in-house build cost shortage of \$25,035. Exhibit C illustrates the necessary changes to the vehicle Replacement and Maintenance and Operation rates for FY 09/10.

COMMISSION OR COMMITTEE REPORT

Does not apply.

CITY ATTORNEY'S ANALYSIS

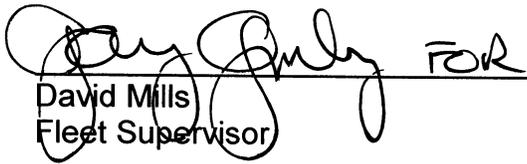
Does not apply.

RECOMMENDATION

Staff recommends that the City Council approve a purchase order in an amount not to exceed \$95,330 to Downtown Ford of Sacramento for four new Fire Department staff vehicles and authorize the Financial Services Director, or designee, to execute the purchase order and make the necessary adjustments to the FY 09/10 Replacement and Maintenance and Operation rates

PREPARED BY:

SUBMITTED BY

 FOR

David Mills
Fleet Supervisor



Peter A. Weiss
City Manager

REVIEWED BY:

Michelle Skaggs Lawrence, Deputy City Manager
Terry Garrison, Fire Chief
Joseph Arranaga, Deputy Public Works Director
Teri Ferro, Financial Services Director









Exhibit B

FUNDING SOURCE

	Fleet Replacement Account 831.416220.5704	Fire Account 101.384530.5215	Total
4-Fire Department Staff Vehicles	\$111,798	25,035	136,833
Total	111,798	25,035	136,833

Exhibit C

REPLACEMENT and MAINTENANCE AND OPERATION RATE ADJUSTMENTS

REPLACEMENT RATE

Replaced Vehicle	Current Life Span	08-09 Rate	VEHICLE PURCHASED	New Life Span	New Annual Rate
F66 - Ford Crown	96 months	\$0	1 flex fuel Ford F150 4x4	60 months	\$9,530
F75 - Ford Explorer	96 months	\$3,113	1 flex fuel Ford F150 4x4	60 months	\$9,530
F81 - Ford Explorer	96 months	\$2,154	1 Ford Escape 2 wheel drive	60 months	\$6,488
F86 - Ford Explorer	96 months	\$3,042	1 Ford Escape 2 wheel drive	60 months	\$6,488
Total		\$8,309			\$32,036
Total adjustment		\$23,727			

MAINTENANCE AND OPERATION RATES

Replaced Vehicle	Class	Rate 09/10	VEHICLE PURCHASED	Class	New Annual Rate
F66 - Ford Crown Victoria	1020	\$5,254	1 flex fuel Ford F150 4x4	2011	\$6,976
F75 - Ford Explorer	1050	\$5,249	1 flex fuel Ford F150 4x4	2011	\$6,976
F81 - Ford Explorer	1050	\$5,249	1 Ford Escape 2 wheel drive	1050	\$5,249
F86 - Ford Explorer	1050	\$5,249	1 Ford Escape 2 wheel drive	1050	\$5,249
Total		\$21,001			\$24,450
Total adjustment		\$3,449			