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DATE: July 11, 2007  
TO: Honorable Mayor and City Councilmembers  
FROM: Fire Department  
SUBJECT: **APPROVAL OF A PURCHASE ORDER FOR THREE ROAD RESCUE  
ULTRAMEDIC AMBULANCES**

**SYNOPSIS**

Staff recommends that the City Council approve a purchase order in an amount not to exceed \$419,592 to Emergency Vehicle Group, Inc., of Anaheim, for the purchase of three Road Rescue Ultramedic Ambulances; approve a budget appropriation in the same amount to the Fleet Replacement Fund (416220.5704) using unallocated Fleet Management Fund balance to purchase ambulances not budgeted in the current fiscal year; approve adjustments to the interfund charges for replacement and maintenance of the vehicles; and authorize the Financial Services Director, or designee, to execute the purchase order.

**BACKGROUND**

The vehicles will replace three Horton ambulances, equipment numbers F67 with 101,802 miles, F68 with 123,240 miles and F69 with 117,086 miles. The ambulances, placed into service in 1998, were due for replacement during FY 2005/06 and have exceeded their useful life. In addition, as a result of the high mileage, their repair costs have become excessive. The replacement of the ambulances will enhance the City's response capability as well as provide for better medical transportation.

**ANALYSIS**

The City's purchasing procedures allow for the use of other government agency bids as a basis for vehicle and supply purchases. By attaching to the multiyear contract for Clark County, Nevada, whose pricing is over 36 months old and later added to by the Cities of Carlsbad and Pasadena, the Oceanside Fire Department is able to realize significant savings while still remaining in compliance with guidelines set forth by the Financial Services Department's purchasing procedures.

**FISCAL IMPACT**

This purchase order for Emergency Vehicle Group, Inc., of Anaheim is not to exceed \$419,592. Sufficient funds have accumulated in the Fleet Replacement Account to cover the cost of the new ambulances.

**COMMISSION OR COMMITTEE REPORT**

Does not apply.

**CITY ATTORNEY'S ANALYSIS**

Does not apply.

**RECOMMENDATION**

Staff recommends that the City Council approve a purchase order in an amount not to exceed \$419,592 to Emergency Vehicle Group, Inc., of Anaheim, for the purchase of three Road Rescue Ultramedic Ambulances; approve a budget appropriation in the same amount to the Fleet Replacement Fund (416220.5704) using unallocated Fleet Management Fund balance to purchase ambulances not budgeted in the current fiscal year; approve adjustments to the interfund charges for replacement and maintenance of the vehicles; and authorize the Financial Services Director, or designee, to execute the purchase order.

PREPARED BY:



Mark Alderson  
Fire Admin. Division Chief

SUBMITTED BY:



Peter A. Weiss  
Interim City Manager

REVIEWED BY:

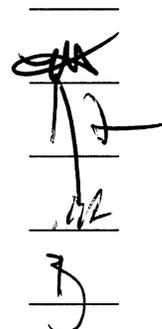
Michelle Skaggs Lawrence, Deputy City Manager

Terry Garrison, Fire Chief

Joe Arranaga, Acting Deputy Public Works Director

Mark Alderson, Fire Administration Division Chief

Paul Bussey, Interim Financial Services Director





# Department of Finance

## Purchasing and Contracts

500 S Grand Central Pky 4th Fl • P O Box 551217 • Las Vegas NV 89155-1217  
(702) 455-2897 • Fax (702) 386-4914

George W. Stevens, Chief Financial Officer • Ted J. Olivas, Assistant Director

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CLARK COUNTY, NEVADA

INVITATION TO BID  
BID NO. 5134-02  
ANNUAL REQUIREMENTS CONTRACT TO PURCHASE MEDIUM DUTY RESCUES

The bid package is available as follows:

- Pick up - Clark County Government Center, 500 South Grand Central Parkway, General Services Department, Purchasing and Contracts Division, Fourth Floor, Las Vegas, NV 89106.
- Mail - Call (702) 455-2897.

A Prebid Conference will be held on **July 17, 2003 at 9:00 a.m.**, at the Clark County Fire Department Training Center, 4425 West Tropicana Avenue, Las Vegas, Nevada 89103.

Bids will be accepted at the Clark County Government Center, 500 South Grand Central Parkway, Purchasing and Contracts Division, Fourth Floor, Las Vegas, Nevada 89106, on or before **July 30, 2003** at 3:00 p.m.

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PLEASE PUBLISH THE INFORMATION PROVIDED ABOVE THE LINE.

PUBLISHED:  
Las Vegas Review-Journal  
June 25, 2003

GENERAL PROVISIONS  
BID NO. 5134-02  
ANNUAL REQUIREMENTS CONTRACT TO PURCHASE MEDIUM DUTY RESCUES

1. INTENT OF INVITATION

In accordance with the terms and conditions provided in this bid document, it is the intent of this formal Invitation to Bid to receive bids from qualified Bidders for the items specified in this document.

2. TERMS

The term "Owner" as used throughout this document will mean the County of Clark, Las Vegas, Nevada

The term "BCC" as used throughout this document will mean the Board of County Commissioners.

The term "Assistant Director" as used throughout this document will mean the Clark County Assistant Director of Finance responsible for the Purchasing and Contracts Division.

3. DESIGNATED CONTACTS

For questions pertaining to this Invitation to Bid, please call Adleen Stidhum, Purchasing Analyst, telephone number (702) 455-7155 or the Purchasing and Contracts Front Desk at (702) 455-2897. After award, the designated contact will be Jerry Fairweather, Chief, Logistic, Clark County Fire Department, telephone number (702) 455-7704.

4. CONTACT WITH OWNER DURING BIDDING PROCESS

Communication between a Bidder and a member of the BCC, or between a Bidder and a non-designated Owner contact, regarding this bid is prohibited from the time the bid is advertised until the time it is posted on an agenda for award of the contract. Questions pertaining to this Invitation to Bid shall be addressed to the designated contact(s) specified above. Failure of a Bidder, or any of its representatives, to comply with this paragraph may result in its bid being rejected by the BCC.

5. FEDERAL, STATE, LOCAL LAWS

All Bidders will comply with all Federal, State and local laws relative to conducting business in Clark County. The laws of the State of Nevada will govern as to the interpretation, validity, and effect of this bid, its award, and any contract entered into.

6. TAXES

The Owner is a political subdivision of the State of Nevada and under the provisions of Nevada Revised Statute 372.325 is exempt from the payment of Sales and Use Tax (Employee Identification Number 88-6000028). A copy of the tax exempt letter is available by calling our Fax-On-Demand Information System at (702) 455-5428 and requesting Document 107. The price(s) bid must be net, exclusive of these taxes.

7. EMPLOYMENT OF UNAUTHORIZED ALIENS

In accordance with the Immigration Reform and Control Act of 1986, the successful Bidder agrees that they will not employ unauthorized aliens in the performance of this contract.

8. INCONSISTENCIES IN CONDITIONS

In the event there are inconsistencies between the General Provisions and other bid terms or conditions contained herein, the former will take precedence.

9. INDEMNITY

The successful Bidder agrees, by entering into this contract, regardless of the coverage provided by any insurance policy, to pay all costs necessary to indemnify, defend, and hold Owner harmless from any and all claims, demands, actions, attorney's fees, costs, and expenses based upon or arising out of any acts, errors, omissions, fault or negligence of the successful Bidder or its principals, employees, subcontractors or other agents while performing services under this contract. The successful Bidder shall indemnify, defend, and hold harmless the Owner for any attorneys fees or other costs of defense, even if the allegations of the claim are groundless, false or fraudulent.

10. ADDENDA AND INTERPRETATIONS

If it becomes necessary to revise any part of this bid, a written addendum will be provided to all Bidders in written form from the Owner's designated contact as specified in this bid document. Owner is not bound by any oral representations, clarifications, or changes made in the written specifications by Owner's employees, unless such clarification or change is provided to Bidders in written addendum form.

11. BIDS ARE NOT TO CONTAIN CONFIDENTIAL / PROPRIETARY INFORMATION

Bids must contain sufficient information to be evaluated without reference to any confidential or proprietary information. Bidders shall not include any information in their bid that they would not want to be released to the public. Any bid submitted that is marked "Confidential" or "Proprietary", or that contains materials so marked, may be returned to the Bidder and may not be considered for award.

12. DOCUMENT REVIEW

Bidders may visit the Purchasing and Contracts Division, during normal business hours, to review any current bid documents. This information is available for review provided the contents of the document have not been deemed confidential or proprietary as defined in the "Confidential/Proprietary Information" clause in the General Provisions. Bids submitted in response to this invitation to bid may be reviewed after the formal bid opening has been completed. To review bid documents an appointment *must* be made in advance to ensure that full consideration will be provided. Please call telephone number (702) 455-2897 and request the Purchasing Front Desk to schedule your appointment.

13. PREPARATION OF FORMS

All bids will be submitted on the Bid Form provided in this document. **All figures must be written in ink or typed.** Figures written in pencil or containing erasures are not acceptable and will be rejected. However, mistakes may be crossed out and corrections may be inserted adjacent thereto and initialed in ink by the person signing the proposal.

14. SUBCONTRACTOR INFORMATION

Bidders should submit with their bids a list of the Minority-Owned Business Enterprise (MBE), Women-Owned Business Enterprise (WBE), Physically-Challenged Business Enterprise (PBE), Small Business Enterprise (SBE) and Nevada Business Enterprise (NBE) subcontractors for this contract utilizing **Attachment 1**. The information provided in **Attachment 1** by the Bidder is for the Owner's information only.

If there are any questions regarding **Attachment 1**, please contact Debbie Conway, Business Development Manager, at telephone number (702) 455-2426.

15. DURATION OF OFFER

All offers (bids) submitted in association with this Invitation to Bid shall be considered firm offers for a minimum of 90 calendar days after the date of bid opening in order to allow the Owner to evaluate and consider award.

16. ADDITIONAL BIDS

Bidders may submit more than one bid as long as all such bids comply with, or exceed, the bid terms, conditions and specifications.

17. SUBMISSION OF BIDS

**All bids must be submitted in a sealed envelope plainly marked with the name and address of the Bidder and the bid number and title.** Bidders are requested to submit 1 original and 1 copy of the Bid Form and 1 copy of all requested attachments unless otherwise specified. No responsibility will attach to the Owner, or any official or employee thereof, for the pre-opening of, post-opening of, or the failure to open a bid not properly addressed and identified. Bids are time-stamped upon receipt. Bids time-stamped at 3:01 p.m. or after will be returned unopened to the Bidder. **FAXED BIDS ARE NOT ALLOWED AND WILL NOT BE CONSIDERED.** Bidders and other interested parties are invited to attend the bid opening.

The following are detailed delivery/mailling instructions for bids:

Hand Delivery

Clark County Government Center  
500 South Grand Central Parkway  
Purchasing and Contracts Division, 4<sup>th</sup> Floor  
Las Vegas, Nevada 89106

U.S. Mail Delivery

Clark County Government Center  
Attn: Purchasing and Contracts, 4<sup>th</sup> Floor  
500 South Grand Central Parkway  
P.O. Box 551217  
Las Vegas, Nevada 89155-1217

Express Delivery

Clark County Government Center  
Attn: Purchasing and Contracts, 4<sup>th</sup> Floor  
500 South Grand Central Parkway  
Las Vegas, Nevada 89106

Regardless of the method used for delivery, the Bidder shall be wholly responsible for the timely delivery of its bid.

18. COLLUSION AND ADVANCE DISCLOSURES

Pursuant to 332.165 evidence of agreement or collusion among Bidders and prospective Bidders acting to illegally restrain freedom of competition by agreement to bid a fixed price, or otherwise, shall render the bids of such Bidders void.

Advance disclosures of any information to any particular Bidder which gives that particular Bidder any advantage over any other interested Bidders, in advance of the bid opening, whether in response to advertising or an informal request for bids, made or permitted by a member of the governing body or an employee or representative thereof, shall operate to void all bids received in response to that particular request for bids.

19. WITHDRAWAL OF BID

Bidders may request withdrawal of a posted, sealed bid prior to the scheduled bid opening time, provided the request for withdrawal is submitted to the Purchasing Analyst in writing, or a bid release form has been properly filled out and submitted to the Purchasing and Contracts Division reception desk. Withdrawn bids must be re-submitted and time-stamped in accordance with this bid document in order to be accepted.

No bids may be withdrawn for a period of 90 calendar days after the date of bid opening. All responsive and responsible bids received are considered firm offers during this period. The Bidder's offer will expire after 90 calendar days unless the offer is further extended in writing by the Bidder.

**If a Bidder intended for award requests that its bid be withdrawn, that Bidder may be deemed non-responsible if responding to future invitations to bid or may be required to forfeit its bid bond (if applicable).**

20. LOWEST RESPONSIVE AND RESPONSIBLE BIDDER

All bids will be awarded to the lowest responsive and responsible Bidder unless the Owner determines that the quality of the services, supplies, materials, equipment or labor offered does not conform to the requirements or the public interest would be served by rejecting that bid. The determination of the lowest responsive and responsible Bidder may involve all or some of the following factors: price, conformity to specifications, financial ability to meet the contract terms and conditions, previous performance, facilities and equipment, availability of repair parts, experience, delivery, terms of payment, compatibility as required, other costs, and other objective and accountable factors which are reasonable. The Owner has the option to accept additional promotional specials, discounts and/or trade-in allowances offered by the successful Bidder during the term of the contract but these offers will not be part of the determination for award of this bid unless otherwise specified.

In accordance with NRS 332.065.3, the Owner may reaward this contract if the successful Bidder is found to be in breach of the contract. Rewarding the contract by the Owner is not a waiver of any liability of the initial Bidder awarded the contract.

21. REJECTION OF BID

Owner reserves the right to reject any and all bids received by reason of this request.

22. DISQUALIFICATION OF BIDDERS

Bidders may be disqualified and their bids may be rejected for any of, but not limited to, the following causes:

- a. Failure to use the specified Bid Form furnished by the Owner.
- b. Lack of signature by an authorized representative.
- c. Failure to properly complete the Bid Form.
- d. Evidence of collusion among Bidders.
- e. Unauthorized alteration of the Bid Form.
- f. Failure to fill out the Disclosure of Ownership/Principals form if requested.

Owner reserves the right to waive any minor informality or irregularity.

23. TIE-BIDS

A tie-bid is defined as an instance where bids are received from two or more Bidders who are the low Bidders, and their offers are identical. This does not often occur because the bids must be identical in all evaluation areas; e.g., price, quality, delivery, terms, and ability to supply. If any of these areas are not identical, it is not considered a tie-bid, and Owner can justify awarding to the Bidder with the lowest responsive and responsible bid.

The procedure for tie-bids is to hold a public drawing and award the bid to the winner of the draw in accordance with the Method of Award clause in the General Conditions. When a drawing is necessary, the Bidders involved will be contacted with the time and place of the drawing. Attendance is not mandatory for the drawing. An impartial witness will be present at the drawing.

24. DISCLOSURE OF OWNERSHIP/PRINCIPALS

Any bidder recommended for award of a contract by the Board of County Commissioners is required to provide the information on the attached "Disclosure of Ownership/Principals" form. The form shall be submitted to the Owner within 24 hours after request. Failure to fill out the subject form by the Bidder shall be cause for rejection of the bid.

25. PROTESTS

Any Bidder who submits a bid for this project and is allegedly aggrieved in connection with the solicitation or award of a contract may protest. The protest must be submitted in writing to the Director, within 7 calendar days after such Bidder knows or should have known of the facts giving rise thereto. If the protest is not resolved by mutual agreement, the Director will promptly issue a decision in writing to the protestor. If a protestor wishes to appeal the decision rendered by the Director, such appeal must be made to the BCC, through the Director, prior to the scheduled award date. The decision of the BCC will be final. The BCC need not consider protests unless this procedure is followed.

26.

USE BY OTHER GOVERNMENT ENTITIES

Nevada Revised Statutes 332.195 states that local governments and the State of Nevada may use the contracts of other local governments within Nevada, if approved by the successful Bidder. The local government that originally awarded the contract is not liable for the obligations of the local government which uses the contract.

27. DISCRIMINATION

The BCC is committed to promoting full and equal business opportunity for all persons doing business in Clark County. The successful Bidder acknowledges that the Owner has an obligation to ensure that public funds are not used to subsidize private discrimination. The successful Bidder recognizes that if they or their subcontractors are found guilty by an appropriate authority of refusing to hire or do business with an individual or company due to reasons of race, color, gender, ethnicity, disability, national origin, age or any other protected status, the Owner may declare the successful Bidder in breach of the contract, terminate the contract, and designate the successful Bidder as non-responsible.

28. ASSIGNMENT OF CONTRACTUAL RIGHTS

The successful Bidder will not assign, transfer, convey or otherwise dispose of the contract or its right, title, or interest in, or to the same, or any part thereof, without previous written consent of Owner and any sureties.

29. TERMINATION FOR CONVENIENCE

The Owner reserves the right to terminate the contract in whole or part at any time whenever the Owner shall determine that such a termination is in the best interest of the Owner without penalty or recourse upon 30 calendar days written notice of intent to terminate. In the event that the Owner elects to terminate the contract, the termination request will be submitted to the BCC or the Clark County Finance Department for approval.

30. IMMUNITY FOR INCORRECT DATE GENERATION

The Owner, its officers and employees shall be immune for any breach of this contract caused by an incorrect date being produced, calculated or generated by a computer or other information system that is owned or operated by the Owner, its officers or employees, regardless of the cause of the error (reference NRS 41.0321).



# Department of Finance

## Purchasing and Contracts

500 S Grand Central Pky 4th Fl • P O Box 551217 • Las Vegas NV 89155-1217  
(702) 455-2897 • Fax (702) 386-4914

George W. Stevens, Chief Financial Officer • Ted J. Olivas, Assistant Director

June 3, 2004

Jerry Grinstead, Jr.  
ROAD RESCUE  
1530 East Edingter, Suite #3  
Santa Ana, California 92705

**RE: BID NUMBER 5134-02, ANNUAL REQUIRMENTS CONTRACT  
TO PURCHASE MEDIUM DUTY RESCUES**

Dear Mr. Grinstead:

The first of four one-year options to renew has been exercised on the above referenced Contract in accordance with General Condition No. 5, Contract Renewal.

The renewal will be effective July 1, 2004 through June 30, 2005.

If you have any questions, I can be reached at (702) 455-7155.

Sincerely,

ADLEEN B. STIDHUM  
Purchasing Analyst II

ABA:ana

cc: Kevin Chapman, Deputy Fire Chief, Fire Training Center  
Steve Hanson, Deputy Fire Chief, Fire Administration  
Jerry Fairweather, Logistic Chief, Fire Training Center  
Kelly Blackmon, Finance Officer, Fire Administration



# Department of Finance

## Purchasing and Contracts

500 S Grand Central Pky 4th Fl • P O Box 551217 • Las Vegas NV 89155-1217  
(702) 455-2897 • Fax (702) 386-4914

George W. Stevens, Chief Financial Officer • Yolanda T. King, Assistant Director • Yolanda C. Jones, C.P.M., Purchasing Manager

March 15, 2005

Jerry Grinstead, Jr.  
ROAD RESCUE  
1530 East Edingter, Suite #3  
Santa Ana, California 92705

**RE: BID NUMBER 5134-02, ANNUAL REQUIRMENTS CONTRACT TO PURCHASE  
MEDIUM DUTY RESCUES**

Dear Mr. Grinstead:

The second of four (4) one-year options to renew has been exercised on the above referenced Contract in accordance with General Condition No. 5, Contract Renewal.

The renewal will be effective July 1, 2005 through June 30, 2006.

If you have any questions, I can be reached at (702) 455-7155.

Sincerely,

ADLEEN B. STIDHUM  
Purchasing Analyst II

ABS:kbb

cc: Kevin Chapman, Deputy Fire Chief, Fire Training Center  
Steve Hanson, Deputy Fire Chief, Fire Administration  
Jerry Fairweather, Logistic Chief, Fire Training Center  
Kelly Blackmon, Finance Officer, Fire Administration



# City of Carlsbad

## PURCHASE ORDER

**PURCHASE ORDER NUMBER:**  
(NUMBER TO APPEAR ON INVOICES, PACKING SLIPS, ETC.)

P117360

TIME IS OF THE ESSENCE ON THIS PURCHASE ORDER

**SHIP TO:**  
FLEET MAINTENANCE  
CITY OF CARLSBAD  
2480 IMPALA DRIVE  
CARLSBAD CA 92008

**MAIL INVOICE IN DUPLICATE TO:**

CITY OF CARLSBAD  
ATTN: ACCOUNTS PAYABLE  
1635 FARADAY AVENUE  
CARLSBAD, CA 92008-7314

**VENDOR:**  
EMERGENCY VEHICLE GROUP INC.  
4544 E. EISENHOWER CIRCLE  
ANAHEIM CA 92807

**ACCEPTANCE OF THIS ORDER IS EXPRESSLY LIMITED TO THE TERMS AND CONDITIONS HEREIN AND ON THE REVERSE SIDE.**

ORDER DATE:	VENDOR #:	TELEPHONE #:	SHIP TO ID #:	REQUISITION #:	REQUESTER:
08/17/06	V013300	(714) 779-9720 ext	CSDFLE	R24374	S.WHISKIN

QUANTITY	UNIT	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
1		AMBULANCE PER SPECIFICATIONS ON PREVIOUS PO# P116533 AGENDA BILL # 18701. RESOLUTION # 2006-247. REPLACEMENT FOR F857.	136,820.00	136,820.00
1		DELIVERY CHARGE	2,750.00	2,750.00
1		AMBULANCE PER SPECIFICATIONS ON PREVIOUS PO # P116533 PER AGENDA BILL # 18701. RESOLUTION # 2006-247	136,820.00	136,820.00
1		CAPITAL OUTLAY ITEM FOR FIRE - ADDITION TO FLEET DELIVERY CHARGE	2,750.00	2,750.00

0012220-9010

Tax	21,207.10
PO Total	300,347.10

General Industrial Safety Order 5194 requires Material Safety Data Sheets (MSDS) be supplied, for applicable items, with the initial order.

To conform with I.R.S. regulations your Social Security Number or Federal Tax I.D. Number must be included on your invoice.

CITY OF CARLSBAD  
PURCHASING DEPARTMENT  
1635 FARADAY AVENUE  
CARLSBAD, CA 92008-7314  
(760) 602-2460 (760) 602-8556 FAX

PURCHASING OFFICER

THIS ORDER IS VOID WITHOUT AUTHORIZED SIGNATURE.

# City of Pasadena Purchase Order Contract

**City of Pasadena**  
100 North Garfield Avenue  
Room 328  
Pasadena CA 91109  
Ph.: 626/744-6755  
Fax: 626/744-6757

**Dispatch via Print**

Purchase Order CITY-0000034146	Date 03/08/2007	Revision Page 1
Net 30 Buyer Marie Bañaga	DESTINATION Type GEN	BESTWAY Currency USD

ROAD RESCUE, INC.  
4544 EISENHOWER CIRCLE  
ANAHEIM CA 92807

**Ship To:** Public Works Dept - Fleet  
323 W MOUNTAIN ST  
PASADENA CA 91103  
Ph.: 626-744-4338

**Bill To:** City of Pasadena/Fleet Mgmt  
100 N. Garfield Avenue  
P.O. BOX 7115  
PASADENA CA 91109  
Ph.:

**Vendor:** 0000014508 Ph.: 779-9720

Tax Exempt? N	Tax Exempt ID:	Replenishment Option: Standard	Mfg ID	Quantity UOM	PO Price	Extended Amt	Due Date
				3.00 EA	138,729.56	416,185.68	03/08/2007
1- 1 FIRE AMBULANCE CITY COUNCIL APPROVED 2/26/07.  PWF-7-289							

Deliveries accepted between 8:00 A.M. and 5:00 P.M.

**Total for SUT Code: CA (8.25%)**      34,335.32

**Total PO Amount**      450,521.00

Contractor represents that it has a City approved Equal Employment Opportunity and Non-segregation Affidavit. The attached Terms and Conditions of Purchase Order Contract - City of Pasadena (7-1-97) shall be a part of this Purchase Order Contract.

**Important Notice to Vendors:**

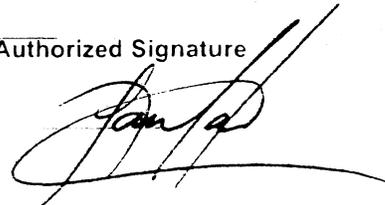
For Material and Equipment Vendors, invoicing indicates acceptance of City terms and conditions. Vendors performing Services must indicate acceptance of City Terms and Conditions and return a copy of this acknowledgment to the Purchasing Division prior to performance. Failure to do so will void this Purchase Order Contract.

**Services Vendor Signature**

**Print or Type Name**

**Date**

**Authorized Signature**





May 23, 2007

Division Chief Mark Alderson  
Oceanside Fire Department  
300 North Coast Highway  
Oceanside, CA 92054

Re: Ambulance Proposal and Piggy Back Offer

Dear Chief Alderson,

On behalf of Road Rescue and Emergency Vehicle Group, we are pleased to offer you the following opportunity to purchase (3) three Road Rescue Ultramedic Ambulances by adding onto the City of Carlsbad purchase order numbers P116533 for (2) two Road Rescue ambulances and purchase or P117360 for (2) two additional ambulances issued by the City of Carlsbad or purchase order number 34146 from the City of Pasadena who took advantage of this purchase opportunity. The original bid has been awarded to Road Rescue and Emergency Vehicle Group by Clark County Nevada for Road Rescue Ultramedic Rescue Ambulances.

The opportunity has significant savings since the Clark County bid that was awarded to Road Rescue by the board of supervisors at Clark County, Nevada. Bid number 5134-02 is a multi year contract and has pricing that is over 36 months old so it has significant savings that are available in addition to a \$4000.00 multi unit discount.

Before I provide the pricing breakdown I thought it would be good to give you some information on Emergency Vehicle Group and Road Rescue:

Emergency Vehicle Group, Inc. is proud to be in the business of serving those who bravely serve our communities and help ensure the safety of our families and friends. Our pledge is to offer you the same quality of service and expertise that is demanded from you. Over the years we have introduced fire departments, municipalities and private companies to the absolute best in service, sales, support and emergency vehicle products.

We proudly serve California, Nevada and Hawaii and are proud to offer you premium custom products along with the best value available in the industry. We do this representing Crimson Fire Apparatus, Lifeline Ambulances, Mc Coy Miller/Marque Ambulances, Road Rescue Ambulances and Spartan Fire Chassis.

EVG offers over 100 years of combined emergency vehicle experience and has dedicated sales and service experts throughout the region with a true passion for providing the best products along with unequalled pre and post-sale service and support. Together, as a team and partner with you, we provide custom, premium fire apparatus and ambulances that are designed specifically for you and your specific needs.



### Our Commitment to you...

We will provide you with the absolute best in sales, service and support both before and after the sale. Our mission is to develop long-term relationships and provide our customers with “honest, intelligent effort” in every thing we do for you. We are truly “striving for excellence and have dedication and passion” for what we do.

I thought it might be good to review some of the many reasons to purchase a Road Rescue Ambulance. Road Rescue is very unique in the fact that we do not use any wood products in any part of the construction of our ambulance. In addition to being lighter than wood products, the use of all aluminum construction offers increased safety to your crews due to the reduced potential for fluid absorption and also provides a surface that can be fully cleaned on the interior. The use of all aluminum and pan form construction also offers increased structural integrity. Road Rescue utilizes special 3M insulating materials to aid in climate control in the patient compartment and reducing the transferring of sounds from the exterior of the ambulance to the patient compartment. This special insulation also helps your crews in being able to listen for patient vitals as well as provide a quite environment for your patient crew.

Road Rescue has built it's reputation over the last 29 years by being a premium custom ambulance and rescue builder for fire departments throughout the United States. Road Rescue's experience and expertise has been gained through working closely with, and paying close attention to the needs and suggestions of the many agencies we work with. Building vehicles that meet your specific needs and unique requirements is Road Rescue's specialty.

Road Rescue is pleased to offer the City of Oceanside the following:

- Personal service and access to all of our southern California based staff at Emergency Vehicle Group located in Anaheim, CA.
- 29 Years of Road Rescue's custom ambulance manufacturing experience in responding to the needs of the fire service
- Parts and service provided by our regional Southern California based office in Anaheim, CA
- Providing you a true all aluminum exterior and interior built ambulance. No plywood, or other wood products used in Road Rescue Vehicles for increased crew safety from the possibility of absorbing fluids in cabinets and flooring.
- All aluminum sub floor system-for increased safety, reduced liability and greater structural integrity. There is no plywood used in our flooring system
- Premium insulation for a quite patient compartment and greater heating and cooling capability
- Easy access and field repairable electrical system
- Lifetime module, exterior compartments and interior cabinet  
Structural warranty
- 7 year/70,000 mile electrical warranty
- 5 year/50,000 mile paint warranty
- 3 year/30,000 mile conversion warranty



- Box pan formed construction for superior structural integrity and finish
- Central Heat and A/C air flow for more efficient heating and cooling

The following offer is per unit and based upon an add on order of the Carlsbad and Pasadena purchase orders using the Clark County bid.

• Base Price Per Oceanside specification	\$135,094.00
• Sales tax at current rate of 7.75%	\$ 10,470.00
• Delivery to Carlsbad from Road Rescue's factory	\$ 2,800.00
• <b>TOTAL PER UNIT COST</b>	<b>\$148,364.00</b>
• <b>Less Trade of Horton Ambulances</b>	<b>\$ 8,500.00</b>
• <b>Total Purchase Price</b>	<b>\$139,864.00</b>

**Delivery is anticipated to be November 15, 2007.**

**A pre payment discount is offered in the amount of \$25.86 per day based on the total purchase price for (3) three vehicles of \$419,592.00 The per day credit will start the day the funds are received by Emergency Vehicle Group, Inc. and will accumulate until the day the vehicles have been final inspected at Emergency Vehicle Groups facility in Anaheim, CA. Inspection must occur within 72 hours of the vehicles arriving at Emergency Vehicle Group.**

**The above price does not include inspection trips to Road Rescue's factory in South Carolina.**

**If a performance bond is required please add \$648.00 per ambulance for a total of \$1,944.00**

If you have any questions regarding this opportunity to purchase let me know. I can be reached at 714-779-9720 Extension 223 or my cell phone at 949-466-4503.

Sincerely,

Jerry N. Grinstead, Jr.  
President