

STAFF REPORT*CITY OF OCEANSIDE*

DATE: September 24, 2014

TO: Honorable Mayor and City Councilmembers

FROM: City Manager's Office

SUBJECT: **APPROVAL OF A PURCHASE ORDER FOR GYM EQUIPMENT FOR THE FIRE DEPARTMENT AND APPROVAL OF A BUDGET APPROPRIATION FOR THE PURCHASE**

SYNOPSIS

The City Manager recommends that the City Council approve a purchase order in an amount not to exceed \$150,000 to Advanced Exercise Equipment of Littleton, Colorado, for the acquisition of new Fire Department gym equipment and facility improvements; approve a budget appropriation in the amount of \$150,000 from the Unassigned General Fund Reserve Account to the Fire Department; and authorize the Financial Services Director, or designee, to execute the purchase order.

BACKGROUND

As part of a joint effort between the Oceanside Firefighter Association (OFA Local 3736), the Oceanside Fire Management Association (OFMA) and Fire Administration, the Oceanside Fire Department has developed and implemented a Wellness Program. The goal of the program is to advance firefighter fitness and overall well-being and help address the disability costs incurred annually by the City. The program objectives are to maintain, improve or enhance healthy, fit, and capable fire service personnel.

The design and implementation of the program was developed using the guidelines, resources, and recommendations consistent with the International Association of Fire Fighters (IAFF) and the International Association of Fire Chiefs (IAFC) Fire Service Joint Labor Management Wellness/Fitness Initiative (WFI).

The Oceanside Wellness Program has already accomplished the following:

- Assembled a Wellness Committee (Comprised of OFA, OFMA, Shift Personnel)
- Authored and submitted two Assistance to Firefighter Grants (AFG)
- Programmed and implemented Academy Physical Training (PT)
- Published Quarterly Wellness Newsletters
- Introduced NO-COST educational opportunities to all personnel
- Purchased Functional Fitness Equipment
- Conducted a Wellness and Fitness Survey

ITEM NO. 10

The City Manager's Office has requested OFA, OFMA and Fire Administration be consulted throughout the development of the Wellness Program to ensure all labor issues are addressed.

ANALYSIS

The current gym equipment is inconsistent between stations and comprised of equipment that is outdated, has been privately purchased, donated, refurbished or is currently broken. Surveys of the current condition of the department's fitness equipment identified most as either "Needs Improvement" or "Unsatisfactory." The Fire Wellness committee has researched industry standards based on IAFF/IAFC Fire Service Joint Labor Management WFI and completed a thorough needs assessment of the current gym equipment and facilities (Attachment A).

An equipment selection process was conducted to determine the best price for equipment replacement from each vendor, considering quality, performance and durability. The equipment selected is identified as both program appropriate and space appropriate for installation at seven of the department's stations. Life Fitness dealer Advanced Exercise Equipment was selected through the National Joint Powers Alliance (NJPA) public service agency, which the City of Oceanside is a member of (#18936). The NJPA competitively bid municipal contract awarded to Life Fitness is #021512-LFF.

The equipment will be utilized in fire stations throughout the City, allowing access for all on duty personnel on a daily basis. The standardization of equipment in the stations will allow for better guidance and programming of physical fitness routines, which will be provided by members of the Wellness Committee.

FISCAL IMPACT

The City Manager and Fire Chief recommend and support the purchasing of the fitness equipment and related facility improvements. A purchase agreement has been drafted with Advanced Exercise Equipment, a National Joint Powers Alliance (NJPA) vendor in the amount of \$150,000.

Every effort has been made through the aid of grant, to secure funding and reduce fiscal impacts to the City. However, due to the time frames involved and the pressing need for safe equipment, it is recommended that this equipment acquisition be forwarded at this time.

The safe use of this replacement equipment coupled with the savings in Workers' Compensation cost and the well being (fitness) of firefighters support the request to advance General Fund Capital Reserves for this purchase. The Unassigned General Reserve fund 101.3100.0001 has a balance of \$5,551,238 which is sufficient to support this critical priority at this time. The funds will be appropriated to Fire Suppression account 550552101.5355.

INSURANCE REQUIREMENTS

Does not apply.

COMMISSION OR COMMITTEE REPORT

Staff has prepared a presentation for the Police and Fire Commission to be given at the October 16 meeting.

CITY ATTORNEY'S ANALYSIS

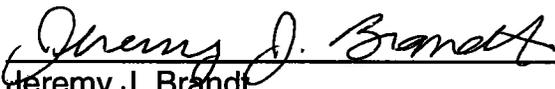
Purchase will be made according to the procedures set forth in Chapter 28A of the Oceanside Municipal Code.

RECOMMENDATION

The City Manager recommends that the City Council approve a purchase order in an amount not to exceed \$150,000 to Advanced Exercise Equipment of Littleton, Colorado, for the acquisition of new Fire Department gym equipment and facility improvements; approve a budget appropriation in the amount of \$150,000 from the Unassigned General Fund Reserve Account to the Fire Department; and authorize the Financial Services Director, or designee, to execute the purchase order.

PREPARED BY:

IN CONJUNCTION WITH:



Jeremy J. Brandt
Wellness Coordinator/FFPM



Steven R. Jepsen
City Manager

REVIEWED BY:

Michelle Skaggs Lawrence, Deputy City Manager

Darryl Hebert, Fire Chief

James Riley, Financial Services Director

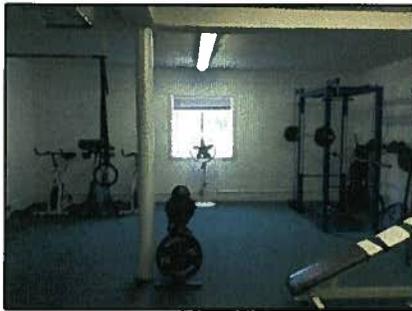


ATTACHMENTS:

- 1. FACILITIES AND EQUIPMENT ASSESSMENT
- 2. LIFE FITNESS CONTRACT SUMMARY

FACILITY EQUIPMENT ASSESSMENT

STATION 1



FACILITY EQUIPMENT ASSESSMENT

Gym Layout

Area	25.5' x 21'
Ceiling Height	8'
Doors	No swinging Doors

Room

	Type	Condition
Flooring	Carpet	Poor
Walls	White Paint	New
Mirrors	East Wall	New

AV

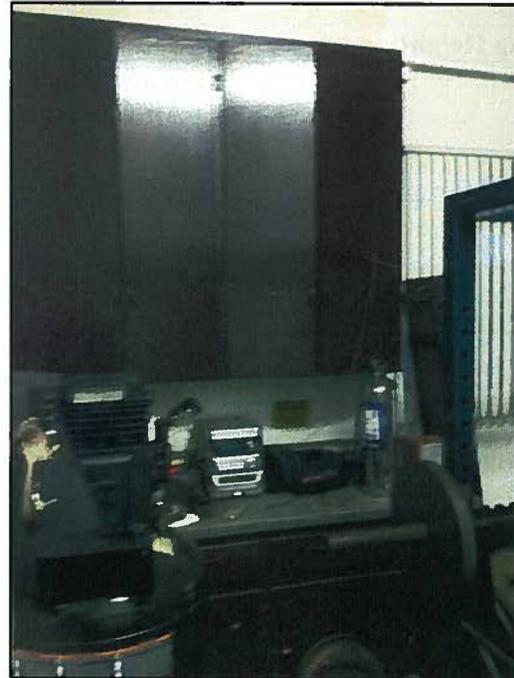
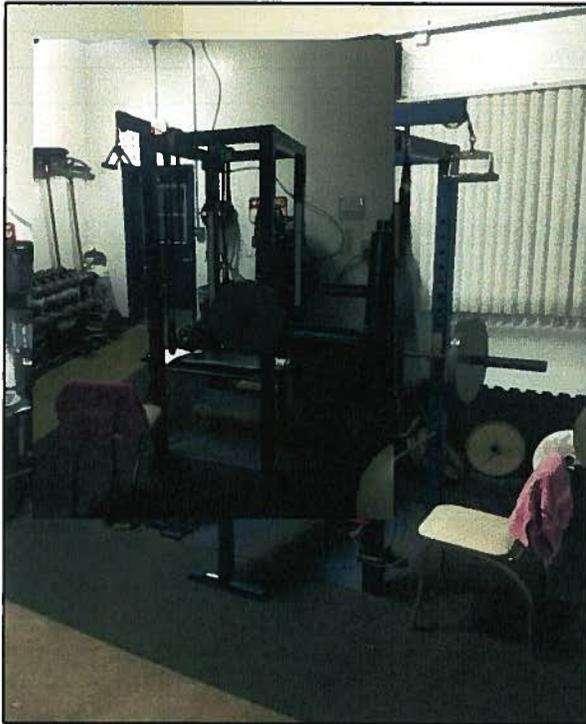
		Condition	Comments
TV	<input checked="" type="checkbox"/>	Poor	Needs Replacement
Cable	<input checked="" type="checkbox"/>		South West Corner
Audio	<input checked="" type="checkbox"/>	Fair	

Equipment

		Condition	Comments
Barbell	<input checked="" type="checkbox"/>	Good	x 2
Dip Rack	<input checked="" type="checkbox"/>	Fair	
Dumbbell (Full Set)	<input checked="" type="checkbox"/>	Poor	
Functional Fitness	<input checked="" type="checkbox"/>	Good	
Plates	<input checked="" type="checkbox"/>	Fair	
Pull Up	<input checked="" type="checkbox"/>	Fair	
Rack (Standard Issue)	<input checked="" type="checkbox"/>	Fair	New paint needed
Stationary Bike	<input checked="" type="checkbox"/>	Fair	3 total (1 Life Fitness)
Other:			

FACILITY EQUIPMENT ASSESSMENT

STATION 2



FACILITY EQUIPMENT ASSESSMENT

Gym Layout

Area	15.5' x 14'
Doors	No Swinging Doors
Ceiling Height	Tall
Other	Water heater / Washer / Dryer- West Wall Air Compressor- East Wall (Consider Moving) Workbench- South Wall (Consider Removing) Equipment Storage- North Wall (Consider Moving)

Room

	Type	Condition
Flooring	Partial Rubber Matting	Fair
Walls	Painted	Good
Mirrors	1 Mounted	Poor

AV

	Condition	Comments
TV <input type="checkbox"/>		
Cable <input type="checkbox"/>		
Audio <input checked="" type="checkbox"/>		Currently sitting on the workbench

Equipment

	Condition	Comments
Barbell <input checked="" type="checkbox"/>	Fair	x 1
Dip Rack <input type="checkbox"/>		
Dumbbell (Full Set) <input checked="" type="checkbox"/>	Good	
Functional Fitness <input checked="" type="checkbox"/>	Good	
Plates <input checked="" type="checkbox"/>	Fair	
Pull Up <input type="checkbox"/>		
Rack (Standard Issue) <input checked="" type="checkbox"/>	Fair	New paint needed
Stationary Bike <input checked="" type="checkbox"/>	Fair	
Other:		

FACILITY EQUIPMENT ASSESSMENT

STATION 3



FACILITY EQUIPMENT ASSESSMENT

Gym Layout

Area	28' x 13'
Ceiling Height	7'9"
Doors	Sliding Glass Door- West Wall Inner Swinging Door (Standard)- North / West Corner

Room

	Type	Condition
Flooring	Carpet / Partial Rubber Matting	Poor
Walls	Painted	Fair
Mirrors	X 2 South and East Wall	Fair

AV

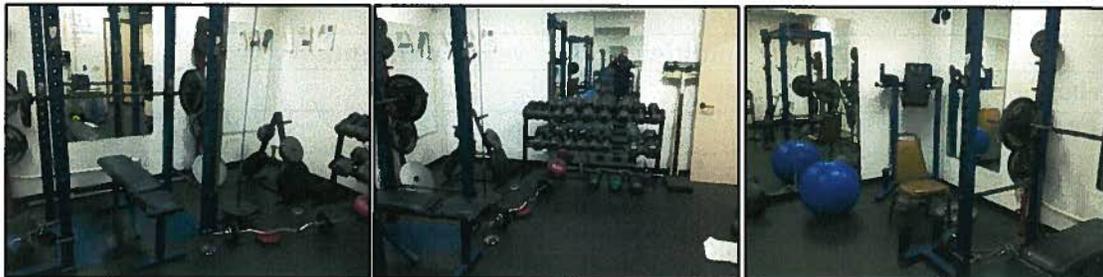
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TV <input checked="" type="checkbox"/>	Fair	Mounted South/East Corner
Cable <input checked="" type="checkbox"/>		"
Audio <input checked="" type="checkbox"/>	Fair	"

Equipment

	Condition	Comments
Barbell <input checked="" type="checkbox"/>	Fair	X 2
Dip Rack <input checked="" type="checkbox"/>	Fair	
Dumbbell (Full Set) <input checked="" type="checkbox"/>	Poor	
Functional Fitness <input checked="" type="checkbox"/>	Good	
Plates <input checked="" type="checkbox"/>	Fair	
Pull Up <input type="checkbox"/>	Fair	
Rack (Standard Issue) <input checked="" type="checkbox"/>	Fair	New paint needed
Stationary Bike <input checked="" type="checkbox"/>	Fair	
Other: Stair Stepper	Poor	Needs Replacement

FACILITY EQUIPMENT ASSESSMENT

STATION 4



FACILITY EQUIPMENT ASSESSMENT

Gym Layout

Area	17' x 14'
Ceiling Height	9'
Doors	No Swinging Doors
Other	

Room

	Type	Condition
Flooring	Rubber Matting	Good
Walls	Painted	Poor
Mirrors	1 Mounted	Poor

AV

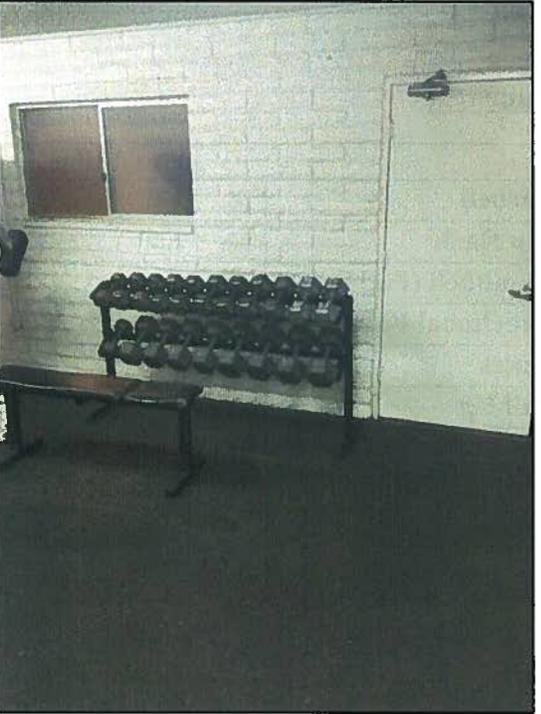
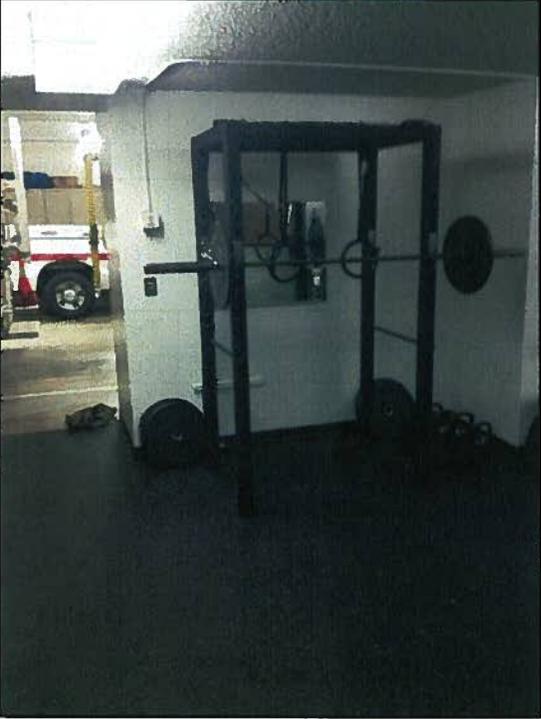
	Condition	Comments
TV <input type="checkbox"/>		
Cable <input type="checkbox"/>		
Audio <input checked="" type="checkbox"/>		

Equipment

	Condition	Comments
Barbell <input checked="" type="checkbox"/>	Fair	x 2
Dip Rack <input type="checkbox"/>		
Dumbbell (Full Set) <input checked="" type="checkbox"/>	Good	
Functional Fitness <input checked="" type="checkbox"/>	Good	
Plates <input checked="" type="checkbox"/>	Fair	
Pull Up <input type="checkbox"/>		
Rack (Standard Issue) <input checked="" type="checkbox"/>	Fair	New paint needed
Stationary Bike <input checked="" type="checkbox"/>	Fair	
Other:		

FACILITY EQUIPMENT ASSESSMENT

Station 5



FACILITY EQUIPMENT ASSESSMENT

Gym Layout

Area	22' x 16'
Ceiling Height	8'
Doors	Inward Swinging Door to Outside- North / East Corner Inward Swinging Door to Storage Closet- East Wall
Other	Bathroom Access- East Wall

Room

	Type	Condition
Flooring	Rubber Matting	Good
Walls	Painted	Good
Mirrors	1 Mounted	Fair

AV

	Condition	Comments
TV <input type="checkbox"/>		
Cable <input checked="" type="checkbox"/>		
Audio <input checked="" type="checkbox"/>		Fair

Equipment

	Condition	Comments
Barbell <input checked="" type="checkbox"/>	Fair	x 1
Dip Rack <input checked="" type="checkbox"/>	Fair	
Dumbbell (Full Set) <input checked="" type="checkbox"/>	Good	
Functional Fitness <input checked="" type="checkbox"/>	Good	
Plates <input checked="" type="checkbox"/>	Fair	
Pull Up <input type="checkbox"/>		
Rack (Standard Issue) <input checked="" type="checkbox"/>	Good	Newly Painted
Stationary Bike <input checked="" type="checkbox"/>	Good	
Other: Treadmill	Poor	Electrical work needed

FACILITY EQUIPMENT ASSESSMENT

Station 6



FACILITY EQUIPMENT ASSESSMENT

Gym Layout

Area	16' x 15'
Ceiling Height	8'10"
Doors	French door middle north side Inward swinging entry door west side

Room

	Type	Condition
Flooring	Rubber Mat	Good
Walls	Paint	Fair
Mirrors	Wall Mirror, south wall	Fair

AV

	Condition	Comments
TV <input checked="" type="checkbox"/>	Poor	Wall Mounted
Cable <input checked="" type="checkbox"/>		
Audio <input checked="" type="checkbox"/>	Poor	

Equipment

	Condition	Comments
Barbell <input checked="" type="checkbox"/>	Good	x 1
Dip Rack <input type="checkbox"/>		
Dumbbell (Full Set) <input checked="" type="checkbox"/>	Good	
Functional Fitness <input checked="" type="checkbox"/>	Good	
Plates <input checked="" type="checkbox"/>	Fair	
Pull Up <input type="checkbox"/>		
Rack (Standard Issue) <input checked="" type="checkbox"/>	Fair	New Paint needed
Stationary Bike <input checked="" type="checkbox"/>	Fair	x 2 (1 Life Fitness)
Other:		
Hoist Machine	Good	
Rack	Good	

FACILITY EQUIPMENT ASSESSMENT

Station 8



FACILITY EQUIPMENT ASSESSMENT

Gym Layout

Area	28' x 18' (plus additional 3.5' walkway)
Ceiling Height	8' 9"
Doors	No doors or windows in above dimensions

Room

	Type	Condition
Flooring	Carpet	New
Walls	White Paint	New
Mirrors	N/A	

AV

		Condition	Comments
TV	<input checked="" type="checkbox"/>	New	Flat Screen Wall Mounted
Cable	<input checked="" type="checkbox"/>		
Audio	<input type="checkbox"/>		

Equipment

		Condition	Comments
Barbell	<input checked="" type="checkbox"/>	Good	
Dip Rack	<input type="checkbox"/>		
Dumbbell (Full Set)	<input checked="" type="checkbox"/>	Good	
Functional Fitness	<input checked="" type="checkbox"/>	Good	
Plates	<input checked="" type="checkbox"/>	Good	
Pull Up	<input checked="" type="checkbox"/>	New	
Rack (Standard Issue)	<input type="checkbox"/>		
Stationary Bike	<input checked="" type="checkbox"/>	Fair	
Other:			
Multi-Station		Good	
Rack		New	
Treadmill		Good	

LifeFitness
WHAT WE LIVE FOR

**HAMMER
STRENGTH**

advanced
EXERCISE EQUIPMENT
ADVANCEDEXERCISE.COM

Design | Selection | Experience

AEE Consultant:
MARIO RODRIGUEZ
mrodriguez@advancedexercise.com
Phone: 858.412.2002
Fax: 858.412.2002

Date: September 10, 2014
Quote Expires: 45 day(s)

Proposal # 008028-R2

Bill to:
OCEANSIDE FIRE STATION 1
714 Pier View Way
Oceanside, California 92054

Ship to:
OCEANSIDE FIRE STATION 1
714 Pier View Way
Oceanside, California 92054

Model	Brand	Description	Specifications	Unit Price	Qty	Total Ext
SRF9(COLOR)2 0		US Rubber 9mm Rolled Rubber Sports Flooring with 20% Color		1.98	1,250	\$2,475.00

CARDIO EQUIPMENT

Model	Brand	Description	Specifications	Unit Price	Qty	Total Ext
GROUP-LIFECYCLE-02C	Life Fitness	Lifecycle GX Bike with Console	<ul style="list-style-type: none"> • Steel Frame with Rust Prevention E-Coating • Dual-Magnetic Brake Resistance System • Multi-Ribbed Belt Drive • Precision Resistance Braking Lever • Dual-Sided SPD Pedals • Vertical and Fore/Aft Seat and Handlebar Adj • Dual Water Bottle Holders • Custom Molded Stretching Platforms • Backlit Displays shows level, time, distance, calories, RPM, heart rate • Machine Weight: 111lb. • Dimensions: 54.6"L x 23"W x 39.5"H 	1,285.00	7	\$8,995.00
1991-US	Concept 2	Model D Indoor Rower with PM3 (Light Gray)		900.00	8	\$7,200.00

CLST-0100	Life Fitness	Integrity Series Classic Treadmill	<ul style="list-style-type: none"> • 4 H.P. (8 H.P. Peak) AC Motor • 0.5-14 MPH • 0%-15% Elevation • 20" x 60" Running Surface • 28 Workout Programs Including 6 Zone Training Programs • iPod Compatibility on Optional Attachable TV • Integrated iPod/TV Controls • Heart Rate Monitoring: Life Pulse™ Hand Sensors and Polar® Telemetry • DX3 Deck Belt System • 83"L x 37"W x 62.25"H • 120V Dedicated • 20AMP NEMA5-20R Receptacle 	5,123.00	2	\$10,246.00
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CLPM-0000	Life Fitness	Life Fitness Integrity Series PowerMill	<ul style="list-style-type: none"> • Sure Step System™ AC Motor • Broad Speed Range from 12-185 SPM • Largest Step Surface in the industry • MaxBlox™ Pinch Protectors • 28 Workout Programs Including 6 Zone Training Programs • iPod Compatibility on Optional Attachable TV • Integrated iPod/TV Controls • Heart Rate Monitoring: Life Pulse™ Hand Sensors and Polar® Telemetry • 57"L x 32.8"W x 82"H • 9' Ceiling Height will accommodate 95% of Users • 115V 15AMP Receptacle 	6,157.00	5	\$30,785.00
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STRENGTH EQUIPMENT

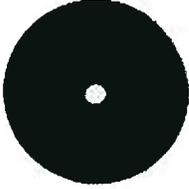
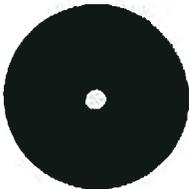
Model	Brand	Description	Specifications	Unit Price	Qty	Total Ext
CMDAP	Life Fitness	Signature Series Cable Motion Dual Adjustable Pulley	<ul style="list-style-type: none"> • Oval frame 11-gauge tubing with powder coat finish • 1" solid steel weight plates • Rear weight stack shrouds • 22 adjustment positions per column • 1:4 resistance ratio • 3 position pull up station • Accessory kit & storage included • Machine Weight: 1265lb. • Weight Stack: 2 x 390lb. • Dimensions with pull-up handles: 44"L x 62"W x 95"H • Made in USA 	3,899.25	6	\$23,395.50
HDLHRL	Hammer Strength	HD Elite Half Rack (Long Base)	<ul style="list-style-type: none"> • Use as Stand Alone or Combo Rack • Requires Plate Storage Option • Anvil Bracing and Spider Gusset for rigidity • Hammer Lock bolting mechanism • Spotters Arms Included • Standard Chin Up Bar • Bar, Band and Chain Storage • 3" x 3" 7 Gauge Steel Tubing • Laser Cut numbers on uprights • Weight: 328lbs. Rack Only • 10 Year Frame Warranty • Made in the USA with American Steel 	1,223.20	6	\$7,339.20



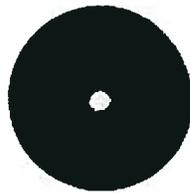
HDLSTOR-SA-6201	Hammer Strength	HD Elite Standard Storage (Stand Alone) 	<ul style="list-style-type: none"> • Standard Storage for Stand Alone Racks • 5 Olympic Plate holders per side • 206lbs. 	575.20	6	\$3,451.20
HDLDL	Hammer Strength	Dock n Lock 	<ul style="list-style-type: none"> • Optional attachment locks in HDLADJ/HDLADJXL • Aligns and locks bench in the rack • 9 forward and rearward positions • For use with PR, MR, HRL and HRS 	87.80	6	\$526.80
HDL4BS	Hammer Strength	4 Bar Storage 	<ul style="list-style-type: none"> • Optional 4 Bar Storage • Store up 4 additional olympic bars • For use with PR, MR, HRL and HRS 	165.20	6	\$991.20
HDLADJ	Hammer Strength	HD Elite Adjustable Bench 	<ul style="list-style-type: none"> • HD Elite Adjustable Bench • Back pad adjusts to 0, 15, 30, 45, 60 and 75 degrees • Seat pad adjusts from 0-30 degrees • Locks into rack with Dock N Lock option • Wheels for easy adjustments and transport • Dimensions: 50"L x 17.75"W x 18"H • Weight: 135 lbs. • Made in the USA with American Steel 	776.00	6	\$4,656.00
OSDAP	Life Fitness	Optima Series Dual Adjustable Pulley 	<ul style="list-style-type: none"> • Oval frame 11 gauge tubing with powder coat finish • Contoured cushions with molded foam • Solid steel weights with drop down increment weight • Single hand carriage adjustment • 1:2 cable ratio • 5lb. starting resistance • Full front and rear transparent shrouds • Includes one pair of short strap handles and storage rack • Compatible with DAP Instructional Console • ASTM/EN certified • Machine Weight: 630lb. standard weight stack; 730lb. heavy weight stack • Weight Stack: 2 x 160lb. standard; 2 x 210lb. heavy • Dimensions: 75"L x 48"W x 88"H 	2,911.20	1	\$2,911.20

ASPR	Hammer Strength	Power Rack (8 Weight Horns)	<ul style="list-style-type: none"> • 2" x 3" heavy gauge steel tubing • Includes 2 pull up bars (1.25" and 2") • Includes 8 total weight storage pegs • Bar catches and supports have high impact wear guards • Dimensions: 59"L x 55"W x 92"H • Weight: 360 lbs. 	1,343.20	1	\$1,343.20
						
ASMAB	Hammer Strength	Multi-Adjustable Bench	<ul style="list-style-type: none"> • Adjustable bench offers -10, 0, 30, 45, 60 and 80 degree angles • Seat adjusts from 0, 10, 20 and 30 degree angles • Ergonomic handles and wheel for mobility • Use with ASPR, HDHR8, HDHR9 racks or stand alone • Dimensions: 52"L x 22"W x 18.5"H • Weight: 85 lbs. 	647.20	1	\$647.20
						

FREE WEIGHTS

Model	Brand	Description	Specifications	Unit Price	Qty	Total Ext
VO-045SBP	Troy Barbell	VTX Olympic Solid Rubber Bumper Plate 45lb.		83.70	14	\$1,171.80
						
VO-035SBP	Troy Barbell	VTX Olympic Solid Rubber Bumper Plate 35lb.		65.10	14	\$911.40
						
VO-025SBP	Troy Barbell	VTX Olympic Solid Rubber Bumper Plate 25lb.		46.50	14	\$651.00
						

VO-010SBP	Troy Barbell	VTX Olympic Solid Rubber Bumper Plate 10lb.	30.00	14	\$420.00
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AOB-1500B	Troy Barbell	7ft. Olympic Power Bar	304.00	7	\$2,128.00
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- Black Zinc Coating
- 135,000 PSI 1500lb. Static Test
- 28mm Diameter
- 4" Center Medium Knurling
- Snap Ring Attaching Sleeve

GSOZ-47	Troy Barbell	Olympic Economy EZ Super Curl Bar	0.00	7	\$0.00
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TOZC-1_2G	Troy Barbell	2in. EZ-on Spring Collar with Rubber Grip	0.00	14	\$0.00
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GO-045R	Troy Barbell	Rubber Encased Olympic Grip Plate 45lb.	108.00	28	\$3,024.00
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GO-035R	Troy Barbell	Rubber Encased Olympic Grip Plate 35lb.	84.00	28	\$2,352.00
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GO-025R Troy Barbell Rubber Encased Olympic Grip Plate 25lb. 60.00 28 \$1,680.00



GO-010R Troy Barbell Rubber Encased Olympic Plate 10lb. 24.00 28 \$672.00



GO-005R Troy Barbell Rubber Encased Olympic Plate 5lb. 12.00 28 \$336.00



GO-002R Troy Barbell Rubber Encased Olympic Plate 2.5lb. 6.00 28 \$168.00



FACILITY MAINTENANCE

Model	Brand	Description	Specifications	Unit Price	Qty	Total Ext
MAINTENANCE -NT	AEE	Preventive Maintenance		1,720.00	1	\$1,720.00

Subtotal: **\$120,196.70**

Proposal # 008028-R2

Delivery and Install:	14,794.00
Freight:	5,017.04
Tax:	9,478.14
Total:	\$149,485.88

Terms & Conditions

Terms: 50% down, balance due on delivery or Net 10 with an approved purchase order. Invoice will be due and payable, based on the original installation date. We accept cash, checks, money orders, and wire transfers of funds.

Special Orders: A 100% prepayment is required for all customized products including but not limited to custom colors, PLAE Sports Flooring and products with logos such as plates, dumbbells and platforms.

Return Policy: A 25% restocking fee, plus freight, will be incurred for all non-custom products returned. Customized products are nonreturnable. A minimum restocking fee of 25%, plus freight, will be incurred for all non-customized products returned.

Bolt Down Requirements: Life Fitness recommends that all strength training equipment be secured to the floor in order to prevent tipping, rocking or displacement which might occur in the event of unanticipated use of the equipment. Life Fitness **requires** that certain strength training equipment (specifically the Synrgy 360S, T, XS, XM, the HD Elite Half Rack/Short Base unit and other products to be used for body weight strap training) be secured to the floor. In the case of Synrgy 360S, T, XS, XM and the Elite HD Half Rack Short Base, the customer acknowledges:

- Customer has determined the proper placement of the equipment to be secured. **Customer Initial** _____
- Customer has identified and informed AEE of the location of any utility, service lines, including but not limited to post tension cables. It is the customer's responsibility to identify the locations of any cables or lines prior to installation. **Customer Initial** _____
- Customer has confirmed that the subfloor consists of no less than 2.5 inches of concrete. **Customer Initial** _____
- Customer has obtained any and all consents to the drilling of holes in the flooring and subflooring. **Customer Initial** _____

If your order includes any of the equipment requiring bolting to the floor, initials are required above and an additional signed waiver will be required to place the order.

Additional products may require bolting to the floor, wall or ceiling. Bolting is not included on these products unless otherwise noted on the quotation. Customer is responsible for bolting these products to meet the manufacturer's requirements. This includes TRX, Core Energy, Boxing mounts and other products that require bolting to the facility structure.

Flooring Installation: Refer to the product specifications to ensure that the sub floor meets the material installation requirements. Freight offloading, inside delivery, adhesive, moisture tests, moisture reducers, base boards, sub floor prep, sub floor cleaning, transition strips and existing floor removal and disposal are not included unless otherwise noted on the quotation.

Storage: We reserve the right to assess storage fees not to exceed 1.5% per month, or fraction thereof and request payment in full on the related customer's invoice, when a customer's original delivery date is delayed by circumstances beyond our control.

Taxes: We collect sales or use taxes only in jurisdictions where we are licensed to do so. Customer agrees to accept sole liability and responsibility to pay for any and all uncollected sales or use tax liabilities, related penalties and interest that arise as a result of the purchase of products and/or services from our company.

Security: Until all products are paid in full, customer hereby grants to, and AEE shall retain, a security interest in and lien on, all products sold to the customer.

I accept the terms and conditions of this quote.

Signature: _____

Name: _____

Date: _____