

# OCEANSIDE

BUSINESS RESOURCE GUIDE



[www.osidebiz.com](http://www.osidebiz.com)

# INTRODUCTION

**Oceanside** brings together the best of business, education, and government to advance community priorities with mutual benefits.

The City values your decision to become part of Oceanside’s business community. To orient you to Oceanside, this reference guide provides helpful resources and contacts in areas of business development, permit processing, financial assistance, international trade, and support services. If you have questions or comments, please contact the Economic Development at 760-435-3352.

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# OCEANSIDE CITY COUNCIL

Mayor Peter Weiss  
760-435-3066  
pweiss@oceansideca.org

Jack Feller  
Deputy Mayor  
760-435-3056  
jfeller@oceansideca.org

Christopher Rodriguez  
Councilmember  
760-435-3046  
crodriguez@oceansideca.org

Esther Sanchez  
Councilmember  
760-435-3057  
esanchez@oceansideca.org

Ryan Keim  
Councilmember  
760-435-3048  
rkeim@oceansideca.org

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Zeb Navarro  
City Clerk  
760-435-3010  
cityclerk@oceansideca.org

Victor Roy  
City Treasurer  
760-435-3555  
treasurer@oceansideca.org



# CITY MANAGEMENT STAFF

Deanna Lorson  
City Manager  
760-435-3065  
dlorson@oceansideca.org

Jonathan Borrego  
Deputy City Manager  
760-435-3055  
dlorson@oceansideca.org

Planning Division  
Jeff Hunt  
City Planner  
760-435-4086  
jhunt@oceansideca.org

Building Division  
David Gans  
Chief Building Official  
760-435-3932  
dgans@oceansideca.org

Public Works  
Kiel Koger  
Public Works Director  
760-435-5089  
hkkoger@oceansideca.org

Engineering Division  
Brian Thomas  
City Engineer  
760-435-5074  
bthomas@oceansideca.org

Water Utilities  
Cari Dale  
Water Utilities Director  
760-435-5827  
cdale@oceansideca.org

Water Utilities  
Mo Lahsaiezadeh  
Stormwater Project Manager  
760-435-5803  
mlahsaiezadeh@oceansideca.org

Fire Department  
Rick Robinson  
Fire Chief  
760-435-4500  
rwrobinson@oceansideca.org

Police Department  
Frank McCoy  
Police Chief  
760-435-4500

Neighborhood Services  
Megan Crooks  
Interim Neighborhood Services Director  
760-435-5005  
mcrooks@oceansideca.org

Code Enforcement Division  
Kirk Mundt  
Division Manager  
760-435-3955  
kmundt@oceansideca.org

# CITY DEPARTMENT DIRECTORY

City Attorney's Office - City Hall North 3rd Floor .....	760-435-3969
City Clerk's Office - City Hall North 2nd Floor .....	760-435-3000
City Council - City Hall North 3rd Floor.....	760-435-3029
City Manager's Office - City Hall North 3rd Floor .....	760-435-3065
City Treasurer - City Hall North 2nd Floor .....	760-435-3550
Development Services - City Hall South 1st Floor .....	760-435-3520
Economic Development - City Hall North 3rd Floor .....	760-435-3351
Financial Services - City Hall North 2nd Floor .....	760-435-3850
Fire - City Hall South 2nd Floor .....	760-435-4100
Human Resources - City Hall South 2nd Floor.....	760-435-3500
Library 330 N. Coast Highway .....	760-435-5600
Neighborhood Services 321 N. Nevada Street.....	760-435-3360
Police 3855 Mission Avenue .....	760-435-4900
Public Works/Harbor 4927 Oceanside Boulevard.....	760-435-4500
Water Utilities - City Hall South 1st Floor.....	760-435-5800

# LOCAL SERVICES DIRECTORY

Ambulance Billing .....	760-435-4112
Beach Recreation Center .....	760-435-5233
Building Division .....	760-435-3950
Building Inspection Requests – 24 hrs .....	760-435-3925
Business License Division .....	760-435-3878
City Attorney’s Office .....	760-435-3969
City Clerk’s Office .....	760-435-3000
City Council Offices .....	760-435-3029
City Manager’s Office .....	760-435-3065
City Treasurer’s Office .....	760-435-3550
Building Division .....	760-435-3950
Engineering Division .....	760-435-5099
Transportation .....	760-435-5097
Economic Development .....	760-435-3352
Election Information .....	760-435-3000
Emergency Preparedness .....	760-435-4090
Engineering Division .....	760-435-5099
Financial Services Department .....	760-435-3850
Fire Department Business .....	760-435-4100
Fire Department – Emergency ONLY .....	911
Fire Prevention .....	760-435-4101
Flood Insurance Information .....	760-435-5101
General Information .....	760-435-3065
<b><u>Golf Courses</u></b>	
Arrowood Golf Course .....	760-967-8400
Center City Golf Course .....	760-433-8590
El Camino Country Club .....	760-757-2100
Emerald Isle Golf Course .....	760-721-4700
Oceanside Golf Course .....	760-433-1360
Graffiti Hotline .....	760-435-4466
Harbor Administration Office .....	760-435-4000
Human Resources Department .....	760-435-3500
Job Line – 24 hours .....	760-435-3505
Library Information .....	760-435-5600

# LOCAL SERVICES DIRECTORY

Mayor and City Council Offices .....	760-435-3029
<b>Neighborhood Services Department</b>	
Housing and Code Enforcement Division .....	760-435-3360
Parks & Recreation Division .....	760-435-5041
Joe Balderrama Recreation Center .....	760-435-5530
John Landes Recreation Center .....	760-435-5041
Melba Bishop recreation Center.....	760-435-5550
Junior Seau Beach Community Center.....	760-435-5233
Senior Center – Country Club .....	760-435-5250
Senior Center – El Corazon .....	760-435-5300
Parks Maintenance .....	760-435-4500
Parking Administration .....	760-435-5184
Parking Enforcement .....	760-435-5195
Planning Division .....	760-435-3520
Police – Emergencies ONLY .....	911
Non-Emergency .....	760-435-4900
Records and Reports .....	760-435-4944
Sports and Aquatics Camp .....	760-435-5233
Street Lighting Maintenance Hotline .....	760-435-5122
Street Sweeping .....	760-435-5043
Street Tree Maintenance .....	760-435-4500
Streets and Traffic Signal Maintenance .....	760-435-4500
Surf Report .....	760-435-4020
<b><u>Swimming Pools</u></b>	
Brooks Street .....	760-435-5225
Marshall Street .....	760-435-5535
Transportation .....	760-435-5097
<b><u>Water Utilities</u></b>	
Utility Billing Information .....	760-435-3900
Water Service Start/Stop and Billing .....	760-435-3900
Emergency Service .....	760-435-5800
After Hours – weekends, holidays .....	760-435-4900
Water, Sewer, Waste Billing .....	760-435-3900
Weed Abatement Hotline .....	760-435-4322

# OTHER SERVICES/AGENCIES

Airport (Oceanside Municipal) . . . . .	760-435-5189
Animal Control (SD Humane Society) . . . . .	760-757-4357
Better Business Bureau . . . . .	858-496-2131
Birth Certificates and information . . . . .	760-630-1219
Chamber of Commerce . . . . .	760-722-1534
Coyotes and other wild animals . . . . .	858-467-4201
DMV . . . . .	800-777-0133
Employment Services (State EDD) . . . . .	760-631-6150
Health Department . . . . .	760-967-4401
Marriage Licenses and information . . . . .	760-630-1219
Mosquito Control . . . . .	858-694-2888
Property Taxes . . . . .	760-940-6868
Recycling . . . . .	760-439-2824
Registrar of Voters . . . . .	800-696-0136
SDG&E . . . . .	800-411-7343
Social Security Office . . . . .	800-772-1213
Storm Information . . . . .	858-675-8701
Tri-City Hospital . . . . .	760-724-8411
Waste Management . . . . .	760-439-2824
Welfare Department . . . . .	760-967-4401
West Nile Virus Info-Line . . . . . (complaints, dead bird reports, information)	858-694-2888



# CITY OF OCEANSIDE FACT SHEET



**INCORPORATION: JULY 4, 1888**  
**CITY INCORPORATED AREA: 42 SQUARE MILES**  
**POPULATION: 178,021**  
**3.5 MILES OF PUBLIC BEACHES**  
**1,948-FOOT FISHING PIER**  
**1,000-SLIP PUBLIC MARINA**

Population as of 1/1/2019  
(CA Dept. of Finance est.)

**MEDIAN AGE: 38.60**  
**AVERAGE FAMILY HOUSEHOLD INCOME: 94,171**  
**MEDIAN HOUSEHOLD SIZE: 2.91**  
**ETHNICITY:**  
**WHITE: 64.26 BLACK: 4.27 ASIAN & PACIFIC ISLANDER: 0.95**  
**HISPANIC: 37.31 OTHER: 13.36**



**BUSINESS AND INDUSTRY:**  
**6,198 BUSINESSES**  
**3,168 BRICK & MORTAR BUSINESSES**  
**58,641 EMPLOYEES**  
**TOP EMPLOYERS:**  
**CAMP PENDLETON**  
**OCEANSIDE UNIFIED SCHOOL DISTRICT**  
**CITY OF OCEANSIDE**  
**MIRACOSTA COMMUNITY COLLEGE**  
**NORTH COUNTY TRANSIT DISTRICT**  
**TRI CITY MEDICAL CENTER**

**GENENTECH, INC.**  
**GILEAD SCIENCES**  
**TE CONNECTIVITY**  
**NITTO DENKO**  
**HYDRANAUTICS**  
**HOBIE CAT**

**HOUSING:**  
**67,238 DWELLING UNITS**  
**MEDIAN PRICE, NEW SINGLE-FAMILY HOMES: \$532,700**  
**SINGLE-FAMILY HOME RANGE: \$376,000 TO \$4.8 MILLION**  
**CONDOMINIUM RANGE: \$249,000 TO \$2.9 MILLION**  
**AVERAGE RENTAL RATES: \$1,501-\$2,000**



**RECREATION FACILITIES:**  
**30 CITY PARKS**  
**4 COMMUNITY RECREATION CENTERS**  
**2 MUNICIPAL SWIM CENTERS**  
**2 SENIOR CENTERS**  
**5 GOLF COURSES**

# BUSINESS RESOURCES AND SERVICES

## ENVIRONMENTAL HEALTH SERVICES

COUNTY OFFICES FOR ENVIRONMENTAL HEALTH,  
PLANNING & LAND USE DEPARTMENT  
.....760-471-0730

ENVIRONMENTAL HEALTH PERMITS  
FOOD ..... 760-435-4322  
HAZMAT ..... 619-338-2251  
HAZARDOUS MATERIALS HOTLINE .... 619-338-2222

ASSESSOR/RECORDER/ COUNTY CLERK  
FICTITIOUS NAME FILING. . . . . 760-940-6858  
[www.arcc.co.san-diego.ca.us](http://www.arcc.co.san-diego.ca.us)

AIR POLLUTION CONTROL. . . . . 619-694-3307  
[www.sdapcd.org](http://www.sdapcd.org)

SMALL BUSINESS DEV. CENTER . . . . . 760-795-8740  
[www.sandiegosmallbiz.com](http://www.sandiegosmallbiz.com)

## STATE DEPARTMENTS

EMPLOYMENT TAX OFFICE. . . . . 760-737-2200  
[www.sdtreastax.com](http://www.sdtreastax.com)

EMPLOYMENT DEVEL. DEPT. . . . . 800-480-3287  
[www.edd.ca.gov/](http://www.edd.ca.gov/)

CALIFORNIA OCCUPATIONAL SAFETY & HEALTH  
CAL/OSHA. . . . . 619-279-3771  
[www.dir.ca.gov/dosh](http://www.dir.ca.gov/dosh)

CONTRACTOR'S STATE LICENSING BOARD  
.....800-321-2752  
[www.cslb.ca.gov](http://www.cslb.ca.gov)

DEPT. OF MOTOR VEHICLES. . . . . 760-941-9300  
OCCUPATIONAL LICENSING . . . . . 916-229-3151  
[dmv.ca.gov](http://dmv.ca.gov)

STATE BOARD OF ACCOUNTANCY  
INFO. & APPS. - BOARD OF ACCOUNTANCY  
.....916-263-3680

[www.cba.ca.gov](http://www.cba.ca.gov)  
SEC. OF STATE CORP FILING. . . . . 619-525-4113  
[www.sos.ca.gov/business](http://www.sos.ca.gov/business)

BOARD OF EQUALIZATION . . . . . 760-510-5850  
[www.boe.ca.gov](http://www.boe.ca.gov)

## FEDERAL DEPARTMENTS

I.R.S. TAXPAYER SERVICE . . . . . 800-829-1040  
ORDER FORMS & PUBLICATIONS . . . 800-829-3676  
[www.irs.gov/businesses](http://www.irs.gov/businesses)

ALCOHOLIC BEVERAGE CONTROL. . . 760-471-9702  
[www.abc.ca.gov](http://www.abc.ca.gov)

DEPT. OF CONSUMER AFFAIRS. . . . . 800-344-9940  
[www.dca.ca.gov](http://www.dca.ca.gov)

PUBLIC CONSUMER ACTION . . . . . 619-525-4217  
[www.consumeraction.gov](http://www.consumeraction.gov)

PUBLIC UTILITIES COMMISSION . . . . 619-525-4309  
FAX . . . . . 619-525-4479  
[www.cpuc.ca.gov](http://www.cpuc.ca.gov)

FEDERAL TRADE COMM. . . . . 310-235-4000  
[www.ftc.gov](http://www.ftc.gov)

SOCIAL SECURITY ADMIN. . . . . 800-772-1213  
[www.ssa.gov](http://www.ssa.gov)

BETTER BUSINESS BUREAU . . . . . 858-496-2131  
(TO FILE COMPLAINTS/FOR REFERRAL LISTS)  
[www.sandiego.bbb.org](http://www.sandiego.bbb.org)

U.S. SMALL BUSINESS ADMIN. . . . . 619-557-7257  
U.S. FEDERAL BUILDING . . . . . 800-827-5722  
[www.sba.gov](http://www.sba.gov)

U.S. DEPT. OF AGRICULTURE . . . . . 619-694-2739  
[www.usda.gov/wps/portal/usdahome](http://www.usda.gov/wps/portal/usdahome)

BUREAU OF ALCOHOL, TOBACCO, & FIREARMS  
..... 619-446-0740  
[www.atf.gov](http://www.atf.gov)

U.S. DEPT. OF COMMERCE, EXPORT INFO.  
..... 619-557-5395  
www.export.gov

FOOD & DRUG ADMIN. .... 619-550-3850  
www.customs.org

CUSTOMS-U.S. TREASURY ..... 619-557-5360  
www.customs.org

SMUGGLING ACTIVITY. .... 800-232-5378

IMMIGRATION DEPT ..... 619-557-5645

CITY INFORMATION SOURCE

CHAMBER OF COMMERCE ..... 760-722-1534  
www.oceansidechamber.com

WASTE MANAGEMENT ..... 760-439-2824  
RESID. & BUS. GARBAGE COLLECTION

EMERGENCY NUMBERS

OCEANSIDE POLICE DEPARTMENT  
3855 MISSION AVENUE  
OCEANSIDE, CA 92054  
NON-EMERGENCY. .... 760-435-4900  
INFORMATION. .... 760-435-4900  
EMERGENCY ONLY. .... 911

CALIFORNIA HIGHWAY PATROL  
435 La Tortuga Dr.  
Vista, CA 92081  
..... 760-757-1675

OCEANSIDE FIRE DEPARTMENT  
300 N. COAST HIGHWAY  
OCEANSIDE, CA 92054  
NON-EMERGENCY. .... 760-435-4100  
EMERGENCY ONLY. .... 911

OCEANSIDE HARBOR & BEACHES  
1540 HARBOR DRIVE NORTH  
OCEANSIDE, CA 92054  
HARBOR POLICE NON-EMERGENCY 760-435-4050

LIFEGUARD HEADQUARTERS. .... 760-435-4018  
HOSPITALS AND CLINICS

QUALITY CARE MEDICAL CENTERS  
3142 VISTA WAY, STE 100  
OCEANSIDE, CA 92056. .... 760-721-3200

TRI-CITY EMERGENCY MEDICAL GROUP  
3156 VISTA WAY # 410  
OCEANSIDE, CA 92056 ..... 760-439-1963

PACIFIC SURGERY CENTER  
3998 VISTA WAY # C106  
OCEANSIDE, CA 92056 ..... 760-941-7336

TRI-CITY MEDICAL CENTER  
4002 VISTA WAY  
OCEANSIDE, CA 92056. .... 760-724-8411

SCRIPPS COASTAL MEDICAL CENTER  
4318 MISSION AVE  
OCEANSIDE, CA 92056 ..... 760-901-5100

KAISER PERMANENTE  
3609 OCEAN RANCH BLVD  
OCEANSIDE, CA 92056 ..... 800-290-5000

GRAYBILL MEDICAL GROUP  
3142 VISTA WAY, SUITE 100  
OCEANSIDE, CA 92056 ..... 866-228-2236

RADY CHILDREN'S HOSPITAL  
3142 VISTA WAY  
OCEANSIDE, CA 92056 ..... 760-967-7082

TRADEMARKS/COPYRIGHTS. .... 916-653-4984  
SECRETARY OF STATE

COMMISSION OF PATENTS ..... 800-786-9199

# BUSINESS ASSISTANCE ORGANIZATIONS

## NORTH SAN DIEGO SBDC

Small Business  
Development Center  
2075 Las Palmas Dr.  
Carlsbad, CA 92011  
Phone: 760-795-8740  
[www.sandiegosmallbiz.com](http://www.sandiegosmallbiz.com)

The SBDC of North San Diego County is dedicated to increasing the economic vitality of the community by helping small businesses and entrepreneurs build a foundation for success.

Facilitating small business growth by offering assistance with the following:

- Business Planning and Management Business Plan Development
- Financial Management
- Marketing Operations
- Government Contracts and Procurement
- Business Counseling and Business Workshops
- Vet Owned Business Assistance
- Start-Up & Expansion Capital Assistance

There is NO CHARGE for most SBDC services.

## MIRACOSTA COLLEGE WORKPLACE SKILLS TRAINING

MiraCosta College Business  
Development  
One Barnard Dr.  
Oceanside, CA 92056  
Phone: 760-795-6824  
[www.miracosta.edu/instruction/communityservices/businessdevelopment.edu](http://www.miracosta.edu/instruction/communityservices/businessdevelopment.edu)

### MIRACOSTA PROVIDES TRAINING TO YOUR EMPLOYEES

MiraCosta College Office of Contract Education and Training specializes in designing and delivering appropriate and comprehensive customized programs to meet your specific training and education needs.

Teaching skills that improve performance and transform lives!

- Business Essentials Training
- Computer Training
- Customer Service Training
- ESL Training and Accent Reduction
- HR Training and Certificate Programs
- Prevention of Sexual Harassment
- Online Training
- Supervisory / Leadership Training
- Instructors / Trainers

## NORTH COUNTY COASTAL CAREER CENTER

RESCARE, INC.  
1949 Avenida del Oro, #106  
Oceanside, CA 92056  
Phone: 760-631-6160  
[www.rescare.com/nccc/index.php](http://www.rescare.com/nccc/index.php)

The North County Career Center specializes in connecting businesses with valuable services to help make the most of your workforce development efforts at no cost. The Business Services team is focused on assisting businesses with their hiring, employee training and human resource needs. The Business Services Consultants provide customized, personal service for businesses as needed. Business Services include:

- Business Consultation
- Recruitment and Hiring Assistance
- Marketing Assistance
- Staffing Assistance and Job Fairs
- Workshops and Seminars
- Labor Market Information
- Regulation and Compliance Information
- Customized Training For New and Existing Employees
- Employee Handbooks, Job Descriptions and Policy Assistance
- Layoff and Closure Assistance
- Interview Assistance
- Professional Group Facilitation Services
- Referral to Experts in Various Business Arenas
- Small Business Assistance

**STATE OF CALIFORNIA  
EMPLOYMENT  
TRAINING PANEL**

San Diego Regional Office  
5353 Mission Center Rd.#110  
San Diego, CA 92108  
Phone: 649-686-1920  
www.etp.ca.gov

**SUPPORT FOR SMALL BUSINESSES - ETP SERVES SMALL EMPLOYERS:**

1. Direct contracts with single employers.
2. Multiple Employer Contracts (MECs) with employer consortia, joint apprenticeship training councils, trade associations, and training agencies that train workers of multiple employers.

Current key efforts in serving small businesses include:

- Small Business Program (SBP) -- To facilitate direct small business contracts, SBP provides up to \$75,000 in training cost reimbursements for small businesses with 100 or fewer workers.
- MEC Entrepreneurial Training -- ETP funds entrepreneurial training for small businesses owners, equipping them with the tools necessary to successfully run their business.
- Fast Track Process -- Both the SBP and Small Business Owner Training programs provide a fast track process that simplifies and expedites the contract process for these employers.
- On-Site MEC Training for Small Business -- Recognizing the specialized effectiveness of on-site training, the Panel provides higher training reimbursement rates for MEC training that is provided directly at the worksite of employers with 100 or fewer employees.
- Training Opportunities with a MEC -- A Small Business can also participate in a standard MEC, and thereby reduce the cost of administration.

**CMTC**

California Manufacturing  
Technology Consulting  
690 Knox St., Ste 200  
Torrance, CA 90502  
Phone:949-715-2685  
www.cmtc.com

CMTC offers consulting solutions and manufacturing services for large companies as well as small. Industry experts work closely with Southern California manufacturers to help prepare them to compete at a higher level in the changing global marketplace. They provide “hands-on” manufacturing consulting solutions throughout your company, working with top management down to the shop floor. Clients have come to think of them as trusted business advisors and consulting partners dedicated to our success.

**SCORE**

San Diego  
550 W C St., #550  
San Diego, CA 92101-3500  
Phone: 619-557-7272  
www.sandiego.score.org

SCORE San Diego is the premier source of free small business advice for entrepreneurs. SCORE San Diego is a volunteer, non-profit organization whose mission is to promote the success of small business in both San Diego and Imperial Counties

**SBA**

U.S. Small Business  
Administration  
550 W C St., #550  
San Diego, CA 92101-3500  
Phone: 619-557-7250  
www.sba.gov


SBA offers information on small business loans, grants, bonds and other financial assistance. Find out which method of financing is right for you! While SBA does not make loans directly, you can find a local lender who can help you with your loan application. You may also speak directly with a local SBA representative.

# FINANCIAL ASSISTANCE

<p><b>CALIFORNIA COMPETES TAX CREDIT</b>  <a href="http://www.business.ca.gov/Programs/CaliforniaCompetesTaxCredit">www.business.ca.gov/Programs/CaliforniaCompetesTaxCredit</a>            916-322-4051  <a href="mailto:calcompetes@gobiz.ca.gov">calcompetes@gobiz.ca.gov</a></p>	<p>The California Competes Tax Credit is an income tax credit available to businesses that want to come to California or stay and grow in California. Tax credit agreements are negotiated by GO-Biz and approved by a statutorily created “California Competes Tax Credit Committee,” consisting of the State Treasurer, the Director of the Department of Finance, the Director of GO-Biz, and one appointee each by the Speaker of the Assembly and Senate Committee on Rules.</p>
<p><b>INNOVATE 78</b>            Kierstin Rielly            Phone: 760-473-3273  <a href="http://www.innovate78.com">http://www.innovate78.com</a></p>	<p>Innovate78 is the collaborative outcome of five cities - Carlsbad, Escondido, Oceanside, San Marcos and Vista - coming together with a shared vision to boost economic prosperity along the 78 Corridor. From tech startups to life sciences and communications, North County is the place where innovation and lifestyle collide. Here, in the five forward-thinking communities that comprise the 78 Corridor, creative leaders are gathering to continue this momentum of innovation and success.</p>
<p><b>CDC SMALL BUSINESS FINANCE</b>            SAN DIEGO OFFICE            2448 Historic Decatur Rd.            San Diego, CA 92106            Phone: 800-611-5170  <a href="http://www.cdcloans.com">www.cdcloans.com</a></p>	<p>CDC Small Business Finance offers an array of loan products to suit small business owner needs and strengths. Whether you’re searching for a \$10,000 working capital loan, want financing for a \$2 million business acquisition or are buying a commercial building – there is a good chance they have the perfect loan product for you. They are an economic development lender – different than a bank – making loan approval with them more viable for smaller companies with limited collateral.</p>

	SBA 504 LOAN (Commercial Real Estate & Equipment) 90% Fixed-Rate	SBA 7(a) LOAN (General Purpose)
Loan Size	\$125,000 to over \$10,000,000	\$50,000 to \$5,000,000
Interest Rate	<ul style="list-style-type: none"> <li>Fixed</li> </ul>	<ul style="list-style-type: none"> <li>Predominantly variable; some fixed-rate options</li> </ul>
Eligible Business Size	<ul style="list-style-type: none"> <li>Business net worth not to exceed \$15 million</li> <li>Average net profit after taxes for 2 consecutive years not to exceed \$5 million</li> </ul>	<ul style="list-style-type: none"> <li>Determined by industry type</li> <li>Annual sales not to exceed range of \$750,000 to \$33.5 million for retail, service and agriculture</li> <li>Number of employees not to exceed range of 100 to 1,000 for wholesale and manufacturing</li> </ul>
Terms	<ul style="list-style-type: none"> <li>20 years – real estate</li> <li>10 years – equipment</li> </ul>	<ul style="list-style-type: none"> <li>Up to 25 years – real estate</li> <li>Up to 10 years – business acquisition, equipment</li> <li>5 to 7 years – working capital</li> <li>Weighted average for mixed-use requests</li> </ul>

# COMMUNITY LOAN PROGRAMS

 <p>Small Business Finance www.cdfjeffs.com</p>	<p><b>SBA MICRO LOAN</b></p> <p>San Diego, Orange, Riverside, San Bernardino, and Imperial Counties</p>	<p><b>SBA WORKING CAPITAL LOAN</b></p> <p>San Diego, Orange, Los Angeles, Riverside, San Bernardino and Imperial Counties</p>	<p><b>SAN DIEGO BANKER'S SMALL BUSINESS CDC</b></p> <p>San Diego County</p>	<p><b>SBA COMMUNITY ADVANTAGE LOAN</b></p> <p>Throughout California, Arizona, and Nevada</p>	<p><b>SBA 7(a) LOAN PACKAGING</b></p> <p>San Diego, Orange, Los Angeles, Riverside, San Bernardino and Imperial Counties</p>
<p><b>COUNTIES SERVED</b></p>	<p><b>\$20,000 – \$50,000</b></p>	<p><b>\$5,000 – \$50,000</b></p>	<p><b>\$50,000 – \$200,000</b></p>	<p><b>\$50,000 – \$250,000</b></p>	<p><b>\$250,000 – \$5,000,000</b></p>
<p><b>TERMS</b></p>	<p><b>3-5 year term</b> Prime + 4.75% (fixed)</p>	<p><b>7 year term</b> Prime + 3.75% to 4.75% (variable)</p>	<p><b>5 year term</b> 10 year amortization starting at Prime + 3% (fixed)</p>	<p><b>7-10 year term</b> 25 years for real estate Prime + 2.75% to 4% (variable)</p>	<p><b>7-10 year term</b> Prime + 2.25% to 2.75% (variable)</p>
<p><b>PROGRAM PARAMETERS</b></p>	<p>CDC operates as direct lender utilizing funds borrowed from the SBA. This program is available to businesses that do not qualify for bank financing. Business owner(s) receive business counseling post funding.</p>	<p>CDC collaborates with a bank partner and operates as an intermediary to assist business owners throughout loan process. Collateral is not a criteria for loan approval. 18% capital injection is required for businesses in operation less than 24 months. Loan funds cannot be used for business acquisitions, tenant improvements, or for refinancing existing debt.</p>	<p>A for-profit subsidiary of CDC lends funds pooled by banks located within San Diego County. This program is available to businesses that do not qualify for SBA or bank financing. Open to businesses that:</p> <ul style="list-style-type: none"> <li>• Are located in low to moderate income areas (LMI) or</li> <li>• Employ individuals from LMI areas or</li> <li>• Provide services to LMI populations.</li> </ul>	<p>CDC operates as a direct lender utilizing the SBA's loan guarantee program. This program is available to businesses that do not qualify for bank financing. The SBA guarantee allows the CDC to make loans that would not otherwise be made due to risk.</p>	<p>CDC packages loans for qualified business owners to assist in obtaining financing. CDC loan officers utilize their expertise and strong industry relationships to package loans and assist business owners in finding a lender willing to finance the request. Business owners benefit by saving time, receiving fewer inquiries on their credit report, and tapping into CDC's strong network of lenders.</p>

Services are provided on a non-discriminatory basis.

# CITY OF OCEANSIDE SERVICES

## **BUSINESS LICENSE**

City of Oceanside  
Phone: 760-435-3878  
[www.oceansideca.org/gov/finance/revenue/license.asp](http://www.oceansideca.org/gov/finance/revenue/license.asp)

THE CITY OF OCEANSIDE REQUIRES ALL BUSINESSES OPERATING IN OCEANSIDE (INCLUDING HOME-BASED BUSINESSES) TO HAVE A BUSINESS LICENSE.

With submittal of the business license application, an administrative processing fee will be charged and a business license will be issued to the applicant. After one year a business license renewal form will be mailed and an annual administrative fee will be assessed. A business license tax is also due based on the gross receipts for the past 12 months. The business license tax is .50 cents per \$1,000.00. For gross receipts from \$0.00-\$100,000 the minimum tax is \$50.00. Contact the Business License office concerning the appropriate license processing fees.

## **FIRE INSPECTION/ FIRE DEPARTMENT**

City of Oceanside  
Phone: 760-435-4101  
[www.oceansideca.org/gov/fire/resources/bizlicguide.asp](http://www.oceansideca.org/gov/fire/resources/bizlicguide.asp)

A FIRE INSPECTION IS REQUIRED IN ORDER TO APPROVE AND FINALIZE YOUR BUSINESS LICENSE. THE FEE FOR THIS INSPECTION IS \$152.00.

You will pay this fee along with your Business License fees. We need to view your place of business when you have everything in place and you are ready to begin business in your facility (all tenant improvements completed, office equipment and furniture installed, stock placed on shelving/racks, etc.).

\*Please call for your Fire Inspection when your facility is completely ready to serve customers. We can typically schedule your inspection within 24-48 hours from the time you call.

## **PLANNING DIVISION/ DEVELOPMENT SERVICES**

City of Oceanside  
Phone: 760-435-4373  
[www.oceansideca.org/gov/dev/planning/default.asp](http://www.oceansideca.org/gov/dev/planning/default.asp) email:  
[planningstaff@oceansideca.org](mailto:planningstaff@oceansideca.org)

THE PLANNING DIVISION SERVES THE COMMUNITY BY PROVIDING BALANCED, PROFESSIONAL RECOMMENDATIONS TO THE PUBLIC AND CITY DECISION-MAKERS AS THEY DEFINE, SHAPE AND IMPLEMENT OCEANSIDE'S VISION.

The Division is responsible for land use planning under the auspices of federal, state, regional and local laws, ordinances and City policies.

## **BUILDING DIVISION/ DEVELOPMENT SERVICES**

City of Oceanside  
Phone: 760-435-3950  
[www.oceansideca.org/gov/dev/bldg/default.asp](http://www.oceansideca.org/gov/dev/bldg/default.asp)  
email: [buildingstaff@oceansideca.org](mailto:buildingstaff@oceansideca.org)

THE BUILDING DIVISION ENFORCES STATE BUILDING CODES, MOBILE HOME REGULATION AND VARIOUS CITY CODES.

The Building Division handles building plan check services, the issuance of building permits, and record-keeping for all building projects within the City, both public and private; it also ensures that all building in the City is conducted in compliance with City-issued building permits.

## **ENGINEERING DIVISION/ DEVELOPMENT SERVICES**

City Of Oceanside  
Phone: 760-435-5097  
[www.oceansideca.org/gov/dev/eng/default.asp](http://www.oceansideca.org/gov/dev/eng/default.asp) email:  
[engineeringstaff@oceansideca.org](mailto:engineeringstaff@oceansideca.org)

ENGINEERING IS RESPONSIBLE FOR THE MANAGEMENT OF PUBLIC INFRASTRUCTURE AND PRIVATE LAND DEVELOPMENT.

This division administers all aspects of engineering and inspection activities relating to private development, Capital Improvement Programs (CIP) and traffic-related issues. The Engineering Division is responsible for the City's engineering review of all public and private sector development projects, preparing and maintaining documentation and records of all activity, and providing information to the public.



**SOLID WASTE & RECYCLING SERVICES/WATER UTILITIES**

City Of Oceanside  
 Phone: 760-435-5015  
[www.oceansideca.org/gov/water/recycling/comguidelines/greenbiz](http://www.oceansideca.org/gov/water/recycling/comguidelines/greenbiz)

LET US HELP YOU GREEN YOUR BUSINESS

Let the City of Oceanside’s Green Oceanside team help you green your business, by recommending ways to reduce waste, recycle, and purchase in a sustainable manner. Every business in Oceanside can be a part of the Green Oceanside solution to a cleaner, healthier planet and community.

Schedule an appointment to discuss ways to make your establishment an eco-friendly place of business. You may also find out, we can help your business save money by reducing your trash needs and increasing your recycling services. The opportunities to go green are endless. We look forward to celebrating the Green Oceanside community with your business. Also, please let us know if you would be interested in some free recycling containers for your business to help you get started on the path towards Zero Waste in Oceanside.

**STORM WATER COMPLIANCE**

City Of Oceanside  
 Phone: 760-435-5800  
[https://www.oceansideca.org/gov/water/services\\_programs/clean/biz/default.asp](https://www.oceansideca.org/gov/water/services_programs/clean/biz/default.asp)

EMPLOYEE TRAINING ON PRACTICES TO PREVENT STORM WATER POLLUTION

Commercial businesses must annually conduct a storm water pollution prevention training that focuses on employee responsibility for creating, managing, and updating “Best Management Practices” that prevent storm water pollution. The City of Oceanside offers literature for certain types of commercial businesses to help train employees.

How to Comply with Stormwater Rules: Hazardous materials must be stored off the ground and covered with an impervious surface (e.g. roof, tarp, etc.).

Materials and equipment needed for spill response must be maintained and readily accessible. Employees who handle hazardous wastes must be trained in the use of such materials and equipment.

**CODE ENFORCEMENT DIVISION/ NEIGHBORHOOD SERVICES**

City Of Oceanside  
 Phone: 760-435-3944  
[www.oceansideca.org/gov/ns/code](http://www.oceansideca.org/gov/ns/code)

The Code Enforcement Division’s goal is to assure compliance with the zoning ordinance and other code sections that are related to private property usage and which address promoting health, safety, property preservation and community enhancement. The majority of Code Enforcement concerns involve substandard dwelling units, securing of dangerous or abandoned buildings, illegal encampments, unpermitted construction, and wrecked or inoperable vehicles on private property.

Listed below are common issues that commercial businesses may encounter with Code Enforcement.:

COMMON CONCERNS	CONTACT
Placing signs on building . . . . .	Building Division 435-3950
Free standing signs . . . . .	Building Division 435-3950
Tenant improvements . . . . .	Planning Division 435-3520
Graffiti on buildings . . . . .	Code Enforcement 435-3944
Storm Water(urban run-off) . . . . .	Clean Water Program 435-5800
Outdoor storage . . . . .	Building Division 435-3950

**ECONOMIC DEVELOPMENT**

City Of Oceanside  
Phone: 760-435-3352  
www.osidebiz.com

WHAT CAN ECONOMIC DEVELOPMENT DO FOR YOU?

Property Search Database: If you are looking for additional space, Economic Development staff can help you find an available space in Oceanside. Our database is updated on a daily basis, and we can search based on the needs of your business. For additional Industrial, Office or Retail property information on properties call Patricia Mosher 760-435-3357 or pmosher@oceansideca.org

For assistance with tenant improvements, new construction, or business expansion needs contact Michelle Geller at 760-435-3351 or mgeller@oceansideca.org

Economic Development has current demographic data and referrals to resources to assist your business. Contact: Michelle Geller at 760- 435-3351 mgeller@oceansideca.org

**SUCCESSOR AGENCY TO OCEANSIDE RDA**

City Of Oceanside  
Phone: 760-435-4500  
www.oceansideca.org/gov/ecd

The Successor Agency handles projects within the Downtown Area and acts as the Planning Department for the downtown area. Plans and executes downtown capital projects.

For assistance with projects in the downtown area contact Scott Nightingale at 760-435-3526 or email snightingaler@oceansideca.org.

# BUSINESS RECYCLING CENTERS

## WASTE MANAGEMENT OF NORTH COUNTY

Oceanside  
2141 Oceanside Blvd.  
Oceanside, CA 92054  
Phone: 760-439-2824  
[www.northcounty.wm.com](http://www.northcounty.wm.com)

### INDUSTRY SOLUTIONS

Disposing of waste in an environmentally-friendly manner is crucial to your business. Waste Management's experts will assess your waste streams and develop the right recycling and disposal solution for you.

For additional help, to order service or to rent equipment, please contact Waste Management of North County/Coast Waste Management customer service at 1(800) DUMPSTER or 760-439-2824, Monday through Friday from 7 a.m. to 5 p.m. and Saturday from 8 a.m. to 11 a.m.

Waste Management of North County can tailor recycling programs to meet the needs of local developers. In addition, guidelines for engaging in "green building" projects are available through the California Integrated Waste Management Board Web site.

## BEN'S RECYCLING

Oceanside  
395 Via Del Monte  
Oceanside, CA 92054  
Phone: 760-967-0575  
[www.benrecycling.com](http://www.benrecycling.com)

Ben's Recycling will discard your containers and devices that have outlived their utility, as well as recycle your old computers, e-waste, auto batteries and motors. Ben Recycling can take your waste off your hands safely. With 30 parking spots, you won't have to wait to unload your vehicle! Reduce and reuse all that you can, and when it comes time to recycle, turn to Ben's Recycling.

## FULL ON RECYCLING

Oceanside  
2929 San Luis Rey Rd., #B  
Oceanside, CA 92054  
Phone: 760-402-9557  
[www.recyclingoceanside.com](http://www.recyclingoceanside.com)

Full On Recycling is a family-owned full-service recycling center processing California CRV including glass, plastics and bi-metal, as well as paper, metals and electronics. They have drive-through service for your convenience. Friendly staff will help you sort your recyclables and teach you how to maximize your income when recycling. Commercial pickups are welcome. Service to Oceanside and surrounding areas.

They also offer: Metal Recycling, Electronics Recycling, Plastic Recycling,

**rePlanet**

Ralphs Shopping Center  
1702 Oceanside Blvd.

Albertsons in the Marketplace  
del Rio Shopping Center  
3925 Mission Ave.

Albertsons in the Quarry  
Creek Shopping Center  
3450 Marron Rd.

Ralphs in the Palm Tree Plaza  
Shopping Center  
3533 Cannon Rd.  
Phone: 877-737-5263  
[www.replanetusa.com](http://www.replanetusa.com)

Since 1999 rePLANET has partnered with customers and communities to encourage recycling while keeping a neighborhood's quality of life high and its property values stable.

At the 4 centers in Oceanside customers can recycle CRV (California Redemption Value) aluminum, glass and plastic containers. They can return empty containers to highly trained recycling specialists or utilize automated recycling machines. All centers are state certified and meet requirements for supermarkets to comply with the state of California's Beverage Container Recycling Law (AB2020).

**EL CORAZON  
COMPOST FACILITY**

3300 1/2 Oceanside Blvd.  
760-439-9920  
[www.agrismerviceinc.com](http://www.agrismerviceinc.com)

Agri Service provides recycling services and operates full service compost facilities in Southern California. Working with local and state government agencies, the Agri Service team develops green waste facilities to meet the needs of communities, professional growers and hobbyist gardeners. They have over 30 years of experience in soil science and plant nutrition and 15 years of experience with urban organic recycling, permitting and regulatory compliance. The team's combined experience allows them to assist cities and counties in managing and reducing their waste flow in an environmentally and economically sound manner.

The flagship operation is the public-private partnership of Oceanside's El Corazon Compost Facility, started in 1995. By balancing incoming material flow with outgoing sales of mulch and soil amendment products, El Corazon has processed over 1 million tons of green waste, creating high quality soil amendments, mulch, and potting mixes for use in Oceanside and the surrounding communities. They also provide educational and outreach programs to the community and create competitive living-wage jobs.

# SAN DIEGO COUNTY HAZMAT REGULATIONS

## SAN DIEGO HAZMAT

San Diego  
Phone: 619-338-2231  
www.recyclingoceanside.com

## SAN DIEGO COUNTY HAZMAT REGULATIONS

Compliance inspections are conducted on a routine basis and focus on five general areas:

1. Site Inspection:
  - Observe hazardous materials and waste management, including containment, storage, labeling, treatment, and waste disposal procedures.
  - Observe the operation and management of underground storage tanks.
  - Review emergency equipment, spill control, and reporting procedures.
  - Review the quantities of hazardous materials that are handled or stored onsite in discloseable quantities.
  - Review the current Unified Program Facility Permit.
2. Hazardous Materials Business Plan or Contingency Plan: A review of hazardous materials inventory, facility site maps, emergency contacts, emergency response procedures, emergency equipment and employee training plans.
3. Employee Training Program Documentation: A review of written records for the hazardous materials training program.
4. Disposal Documentation for hazardous wastes generated onsite: A review of the uniform hazardous waste manifests, bills of lading and receipts that document proper disposal of hazardous wastes generated at your facility.
5. Underground Storage Tank (UST) monitoring records to include at a minimum:
  - Records of testing, certifications and maintenance performed on the leak detection equipment and UST system
  - Monitoring Plan, Emergency Response Plan, and Monitoring Plot Plan
  - Certification of Financial Responsibility
  - UST Operating Permit

Small business disposal options are available if you qualify as a Conditionally Exempt Small Quantity Generator (CESQG). This service provides affordable, safe, legal, and convenient disposal of hazardous waste for businesses that generate:

Less than 27 gallons, or 220 pounds, of hazardous waste per month.

Less than 1 quart, or 2.2 pounds, of acute hazardous waste per month.

# TRANSPORTATION

## OCEANSIDE TRANSIT CENTER

North County Transit District  
205 S Tremont St.

Phone: 800-872-7245

[www.gonctd.com](http://www.gonctd.com)

Breeze, Sprinter, Coaster  
& LIFT Paratransit  
760-966-6500

### METROLINK

800-371-5465

[www.metrolinktrains.com](http://www.metrolinktrains.com)

### AMTRAK

800-872-7245

[www.amtrakcalifornia.com](http://www.amtrakcalifornia.com)

North County Transit District's services are a vital part of San Diego's regional transportation network. NCTD moves more than 12 million passengers annually by providing public transportation for North San Diego County. The family of transit services includes:

- The BREEZE bus system
- The COASTER commuter rail service to Downtown San Diego
- The SPRINTER light rail line
- LIFT Paratransit
- METROLINK commuter rail service to Los Angeles area
- AMTRAK passenger rail service to more than 500 destinations through-out the United States

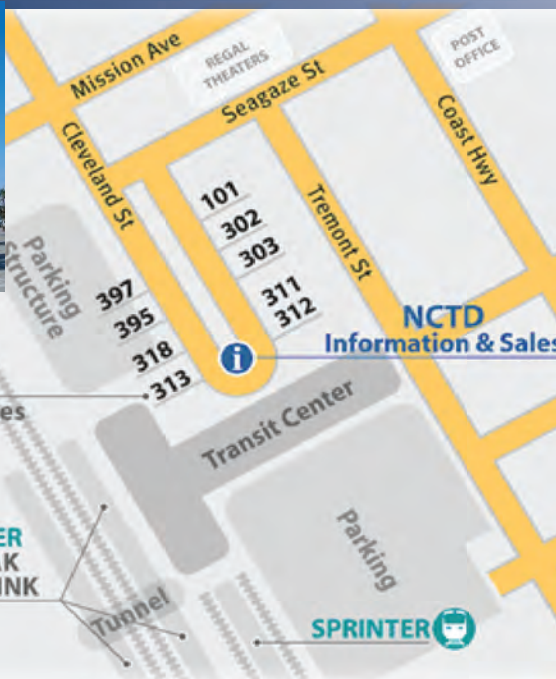
TRANSIT STATION STAFFED HOURS: 6:30 a.m. to 10:30 p.m.  
Restrooms, Pay Phones, Burger King, and Baggage Service

Free parking is available at this station (surface lot or parking garage). Parking is available free of charge at all stations except downtown San Diego at Santa Fe Depot, where metered parking is available.

At the Oceanside Transit Center, a new 450-space parking structure opened in 2006. This transit center has more than 1200 spaces total. Overnight parking is allowed for up to 72 at the Oceanside Transit Center, but in not in the new parking structure. Long term parking in Oceanside (exceeding 72 hours and up to 2 weeks) requires a Parking Permit that may be obtained onsite from roving NCTD security officers.

At the other stations overnight parking is allowed (except at Old Town) for up to 24 hours only, no long term parking is allowed. Vehicles appearing to be abandoned are subject to tow.

Drivers leave autos at COASTER stations and transit centers "at their own risk." NCTD is not responsible for vandalism or theft. Report of vehicle theft or vandalism should be directed to local Police or Sheriff.



# BUSINESS CONFERENCE AND MEETING

Coastal	Room Name	Square Foot Dimensions	Max Guests	Equipment and Services
Mission San Luis Rey 4050 Mission Ave 760-757-6359	Lasuen Room Peyri Room Zalvidea Room O'Keefe Room	1,584/48x33 900/30x30 900/30x33 620/21x20	80 40 40 25	DVD, copy, fax, VCR/monitor, catering
Oceanside Marina Suites 2008 Harbor Dr N 800-252-2033	Cabana Room	360/40x25	50	Conference tables, chairs, easels, VCR/monitor, white boards, flip charts
Oceanside Museum of Art 704 Pier View Way 760-721-2787	OCAF Room		35	Projection Screen
Quantum Learning Network 1938 Avenida del Oro 760-722-0072	Da Vinci Mozart Einstein Newton Mead Curie Exhibit Hall	2,864/78x39 3,187/59x50 1,161/40x29 970/39x25 572/32x18 2,276/49x46 10,500/102x103	300 300 100 70 40 200	Conference tables, chairs, easels, screens, PA, projection equipment, lighting, secreterial, copy, fax, modern hookup, white boards, flip charts, sound system, video teleconference, A/V equipment, catering
Regal Theatre 401 Mission Ave 760-439-1327	Auditorium Lobby		440	Sound and lighting equipment available
Marriot Residence Inn 3603 Ocean Ranch Blvd 760-722-9600	Breakwater Room	571	40	60"flat screen, wireless internet, phones, 48x48" white board, coffee bar
Courtyards by Marriott 3501 Seagate Way 760-966-1000	Blue Crush Endless Summer Endless Sum 1 Endless Sum 2	23x13x10 303 SF 54x41x11 2,170 SF 28x41x11 1,130 SF 26x41x11 1,055 SF	12 160 80 80	Internet access and audio-visual equipment and services to enhance your meeting or event
Senior Center 455 Country Club			200	6 break rooms
Star Theatre 402 N Coast Hwy 760-721-9983	Auditorium Lobby		440	Sound and lighting equipment available
Sunshine Brooks Theatre 217 N Coast Hwy 760-231-9471	Auditorium Lobby		200 50	Sound and lighting equipment available, internet access
Wyndham Oceanside Pier Resort 333 N Myers St 760-901-1206	Offshore Room Board Room	1,000 sq ft 100 sq ft	66 12	available upon request

<b>Coastal</b>	<b>Room Name</b>	<b>Square Foot Dimensions</b>	<b>Max Guests</b>	<b>Equipment and Services</b>
El Corazon Senior Center 455 Country Club Ln 760-435-5250	Meeting Room Auditorium		25 150	6 meeting rooms accommodate 25 people each
Arrowood Golf Banquet Room 5201 Village Dr #A 760-967-2926	Meeting Room Dining Room Patio Combined	300' 900' 900' 2100'	16 92 92 200	
Beach Recreation Center 300 N The Strand 760-435-5233	Gymnasium 2 community rooms		300- 450 30	stage, full kitchen, handicap accessible, parking
Super 8 Marty's Valley Inn 3240 Mission Ave 760-757-7700	San Luis Rey Mission Oceanside Hospitality	2,160 1,224 936 475	125 60 40 12	Conference tables, chairs, LCD & overhead projection equipment, white boards, flip charts, easels, screens, sound system, copy fax, PA, VCR, modern hookup, catering, wireless
Civic Center Library Rooms 300 N Coast Hwy 760-435-5560	Pendleton Room Martin Luther King Room Heritage Room Garden Room	1755	170	6' tables, 4' tables, chairs, easels, flip charts, screens, lectern with microphone, coffee maker
El Camino Country Club 3202 Vista Way 760-757-0321	Meeting Room Main Dining Room Garden Room Cabana Room	24x36 25x44 35x29	30 200 100 30	projector screen, TV, VCR/DVD player; sound system, microphones & podiums, round tables, 6 ft long tables
Grace Chapel of the Coast 102 N Freeman 760-754-2974	Crest		1000 theatre style	available upon request
Guest House Inn & Suites 1103 N Coast Hwy 760-722-1904	Breakfast Room		20	
La Quinta 937 N Coast Hwy 760-450-0730		187/17x11	30	tables, chairs, catering
Holiday Inn Oceanside Marina 1401 Carmelo Dr. 760-231-7000	Meeting Room		80	
Oceanside Springhill Suites 110 North Myers St. 760-722-1003	Pier Room Trestles Room	Banquet set-up Classroom	26 26	tables, chairs screen



The **Oceanside Business Resource Guide** is an informational supplement published by the Economic Development Division. This Guide is intended to assist Oceanside manufacturers with common questions or concerns about their business on a range of topics. The Business Resource Guide is not an inclusive list of all businesses, retailers or companies and is in no way to be considered to be an infallible source of information. The City of Oceanside does not endorse nor support any business over another nor does it recommend any business exclusively to any person.

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